



# KERALA STATE ELECTRICITY BOARD LIMITED

(Incorporated Under the Companies Act, 1956)

CIN.U40100KL2011SGC027424

Vydyuthi Bhavanam, Pattom, Thiruvananthapuram- 695004, India,

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## ABSTRACT

Procurement of 13,00,000 Nos. DLMS Compliant, LT, AC, Single Phase Static Energy Meters having LCD and ToD facility with Backlit of Rating 5-30A Accuracy Class 1.0 – Placing Purchase Order - Sanctioned – Orders issued.

## CORPORATE OFFICE (SCM)

B.O.(DB)No.667/2019 (AE/XD/SCM/eP82/2018-19) Thiruvananthapuram, Dated 04/09/2019

Read:1) B.O.(DB)No.167/2019 (SCM/XD/AEE1/Trfr Proc/2018-19) Dated,Tvpm, 26.02.2019.

- 2) Bid No.KSEB/SCM/eP82/2018-19 dtd 28.02.2019
- 3) Proceedings of Purchase Committee held on 24.07.2019 (Agenda item No.11/19-20)
- 4) Note No.AE/XD/SCM/eP82/2018-19/ dated 30.07.2019 of the Chairman & Managing Director, KSEBL, to the Board of Directors
- 5) Proceedings of the 48<sup>th</sup> meeting of Board of Directors held on 22.08.2019 (Agenda item No.16-08/2019)

## ORDER

As per the B.O. read as 1<sup>st</sup> paper above, Purchase Plan for the year 2019-20 was approved and Chief Engineer (SCM) was authorised to procure 13 lakhs nos single phase meters for the year 2019-20. Accordingly Two part tenders were invited for the purchase of 13 lakhs Nos of LT, AC, Single Phase Static Energy Meters of Rating 5-30A Accuracy Class 1.0 with guarantee period of 5 years from genuine manufacturers on 28.02.2019 with PAC of Rs.71,02,42,000/-. Six bidders participated in the tender.

The pre-qualification committee held on 06.07.2019 pre-qualified five bidders. The price bids were opened on 08.07.2019. The summary of price quoted by the bidders is as follows.

Sl No	Name of Firm	Basic Price (Rs)	Freight Charges (Rs)	Transit cum one month storage Insurance Charges (Rs)	GST @18%	Total all -inclusive unit rate (Rs)	Remarks
1	M/s. Larsen & Toubro Ltd	536.50	2.00	1.00	97.11	636.61	L1
2	M/s. Linkwell Telesystems Pvt. Ltd,	538.86	10.00	1.99	99.15	650.00	L2

3	M/s. Landis +Gyr Ltd	561.00	0	0	100.98	661.98	L3
4	M/s. Genus Power Infrastructures Ltd.	557.80	7.00	3.00	102.20	670.00	L4
5	M/s. HPL Electric & Power Limited	574.20	12.88	0.21	105.71	693.00	L5

The rates were negotiated twice at Chief Engineer(SCM) and Director level with the L1 bidder and final Negotiated rates are as below.

SI No	Name of Firm	Basic Price (Rs)	Freight Charges (Rs)	Transit cum one month storage Insurance Charges (Rs)	GST @18% (Rs.)	Total all - inclusive unit rate (Rs)
1	M/s. Larsen & Toubro Ltd	529.20	2.00	1.00	95.80	628.00

L2 bidder was requested their willingness to match the price of L1 bidder. The L2 bidder informed their willingness to match the lowest rate with following split-up rate.

SI No	Name of Firm	Basic Price (Rs)	Freight Charges (Rs)	Transit cum one month storage Insurance Charges (Rs)	GST @18% (Rs.)	Total all - inclusive unit rate (Rs)
1	Linkwell Telesystems Pvt. Ltd, Hyderabad	521.2	10.00	1.00	95.8	628.00

Since the total amount of purchase is more than Rs 30crores, the Purchase Committee held on 24.07.2019 decided to place the matter before the Board of Directors

The matter was placed before 48<sup>th</sup> meeting of the Board of Directors held on 22.08.2019. The Director Board considered the matter and

- Resolved to authorize the Chief Engineer (SCM) to place Purchase Order for 70% (9,10,000 nos) of DLMS Compliant, LT, AC, Single Phase Static Energy Meters having LCD, ToD facility and with Backlit of Rating 5-30A Accuracy Class 1.0 with M/s. Larsen & Toubro Limited, Chennai (L1 in All inclusive rate) at their negotiated rock bottom all Inclusive fixed unit rate of **Rs 628/-** (Basic price- Rs 529.20, Freight charges – Rs 2.00, Transit cum one month storage insurance charges – Rs 1.00 & GST @18%- Rs 95.80) with financial commitment of Rs. 57,14,80,000/- [Rupees Fifty Seven Crores Fourteen Lakhs Eighty Thousand only]
- Resolved further to authorize the Chief Engineer (SCM) to place Purchase Order for 30% (3,90,000 nos) of DLMS Compliant, LT, AC, Single Phase Static Energy Meters having LCD, ToD

facility and with Backlit of Rating 5-30A Accuracy Class 1.0, with M/s. Linkwell Telesystems Pvt. Ltd, Hyderabad, at their matched rock bottom all Inclusive fixed unit rate of **Rs 628/-** (Basic price- Rs.521.20, Freight charges – Rs 10.00, Transit cum one month storage insurance charges – Rs 1.00 & GST @18%- Rs 95.80) with financial commitment of Rs. 24,49,20,000/- [Twenty Four Crores Fourty Nine Lakhs Twenty Thousand only].

The Total Financial Commitment will be **Rs 81,64,00,000/-** (Rupees Eighty One Crores Sixty Four Lakhs only).

Orders are issued accordingly.

**By order of the Director Board**  
Sd/-

**LEKHA.G**  
**COMPANY SECRETARY (Incharge)**

To

The Chief Engineer (SCM).

Copy to:1. The Chief Engineer (IT & CR)

2. The Chief Internal Auditor
3. TA to Chairman and Managing Director
4. TA to Director (Distribution & IT)
5. TA to Director (CP,G-E,SCM & S)
6. TA to Director (T&SO)
7. PA to Director (Finance)
- ✓8. Sr. CA to Company Secretary
9. Sr. CA to Secretary(Administration)
10. Fair copy Superintendent
11. The Library, KSEB

Forwarded by order



Asst Engineer.