



## KERALA STATE ELECTRICITY BOARD Ltd

(Incorporated under the Companies Act, 1956)

Registered Office: Vydyuthi Bhavanam, Pattom,

Thiruvananthapuram – 695 004

CIN: U40100KL2011SGC027424

Website: www.kseb.in

Phone: +91 471 2514685, 2514331

Email: ddkseb@kseb.in

### ABSTRACT

Request for approval of Single tender- Outdoor 11 kV 630 A extensible RMU - SCADA and ABB compatible - Sanctioned - Orders Issued.

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### **CORPORATE OFFICE (SBU-D)**

BO (FTD)No.75/2024(DIRDIT-AE3/2023/8325)

Thiruvananthapuram,Dated: 15.02.2024

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- Read: 1. Letter No. CEDN/KZKD-RMU/21-22/2244 of the Chief Engineer Distribution North dated 27.12.2021.
2. B.O.(FTD) No. 528/2022 (DIRDIT -AE6/2022/245) dated 21.06.2022.
3. Letter No. CEDN/AE1/ Tender 11 kV RMU/23-24/1342 of the Chief Engineer Distribution North dated 21.09.2023.
4. Note No.DIRDIT -AE3/2023/8325 (3) dated 27.11.2023 of the Director (Distribution & IT) to the Full Time Directors (Agenda No.16-02/2024).

### ORDER

The Chief Engineer Distribution North, has requested the sanction for the single tender as per letter read as 3<sup>rd</sup> above on the supply of outdoor 11 kV, 630 A, extensible, RMU of various configurations, SCADA compatible with metering, existing ABB's safe - ring RMUs installed as part of APDRP Project for Electrical Circle Kozhikode. For converting non-SCADA compatible RMUs (that are of ABB make), to SCADA compatible ones, an offer was collected from M/s ABB (OEM) and sanction was requested as per letter read as 1<sup>st</sup> above. However, as per B.O. read as 2<sup>nd</sup> above, sanction was accorded for inviting open tender among the Channel partners of M/s ABB. Eventually a tender was floated, M/s Vijaya Electric Supply Company and M/s Imperial Engineering Company, Channel partners of M/s ABB participated in the tender. Since M/s Vijaya Electric Company does not have sufficient net worth, it was not qualified in the tender.M/s Imperial Engineering Company quoted 14.19 % above the estimated PAC and they offered the rock bottom rate which is 13.56% above PAC. The PAC was calculated based on the offer received from M/s ABB dated 26.09.2021.

Since the items are proprietary, the Chief Engineer Distribution North reported that, there is no chance of getting lower rates again than those quoted by M/s Imperial Engineering Company as mentioned above. A new offer just for getting the price range which was collected after the tender from M/s. ABB shows that the rate is high which is 22.32% above PAC. Therefore, the Chief Engineer Distribution North requested that the single tender received from M/s Imperial Engineering Company at the rock bottom rate of 13.56% above PAC may be sanctioned. It is also noted that ABB has not participated in the tender.

The matter was placed before the Full Time Directors as per note read as 4<sup>th</sup> above for a decision.

Having considered the matter in detail, the Full Time Directors resolved to accord sanction to the single pre-qualified bid by M/s Imperial Engineering Company, a channel partner of M/s ABB at the rock bottom rate of Rs.13.56% above PAC, for the supply of the proprietary item, outdoor 11 kV, 630 A extensible RMU of various configurations, SCADA compatible with metering, existing ABB's safe-ring RMUs installed as a part of APDRP Project, in the Electrical Circle Kozhikode.

Orders are issued accordingly.

**By Order of the  
Full Time Directors**

Sd/-

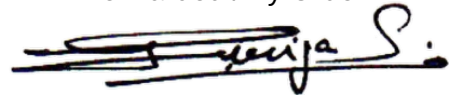
**LEKHA G  
Company Secretary**

To:

The Chief Engineer, Distribution-North

Copy to: The Company Secretary/ Chief Engineer (IT,CR&CAPS)/ Financial Advisor/  
LA&DEO/ Chief Internal Auditor/ Chief Vigilance Officer  
The Deputy Chief Engineer, Electrical Circle, Kozhikode.  
The TA to the Chairman & Managing Director / Director (Generation-Civil) /  
Director (Distribution, Safety, SCM & IT) / Director (Transmission, SO &  
Planning)/ Director (Generation - Electrical, REES, SOURA, Sports & Welfare)  
The PA to the Director (Finance & HRM)  
The Sr.CA to the Secretary (Administration)  
The RCAO/ RAO  
Stock File.

Forwarded / By Order



Assistant Engineer