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**KERALA STATE ELECTRICITY BOARD Ltd**

(Incorporated under the Companies Act, 1956)

Registered Office: Vidyuthi Bhavanam, Pattom, Thiruvananthapuram  
- 695 004

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**ABSTRACT**

Tender for procurement of ACSR Rabbit & Raccoon Conductors - Modification in General conditions in the bidding document as requested by M/s. Kerala State Cable and Conductor Manufacturers Association - Sanctioned - Orders issued.

**Corporate Office (Procurement & Supply Chain Management)**

B.O. (FTD) No.154/2024 (CE(SCM)/XH-AEE4/2023-24/ACSR  
Conductor/State MSME) Thiruvananthapuram

Dated:16-04-2024

- Read :
1. G.O (Rt) No.5382/2020/Fin dated 18.09.2020.
  2. Letter No.14/B2/2021/PD dated 16.06.2021 of Power (B) Department, Government of Kerala.
  3. G.O (Rt) No.8284/2021/Fin dated 20.12.2021.
  4. G.O (Rt) No.6473/2022/Fin dated 21.09.2022.
  5. Judgement dated 25.01.2023 of the Hon'ble High Court of Kerala.
  6. Representation dated 28.01.2024 from M/s. Kerala State Cable and Conductor Manufacturers Association.
  7. Direction of CMD,KSEL in the meeting held on 16.02.2024 with Suppliers and SCM wing.
  8. Note submitted to the CMD, KSEBL through the Director (D,SCM & Safety) on 21.02.2024.
  - 9.Note No.CE(SCM)/XH-AEE4/2023-24/ACSR Conductor/State MSME/ 26398/ 2024 dated 03.03.2024 of the Chief Engineer (P&SCM) submitted to the Full Time Directors (Agenda No.14-04/2024).

**ORDER**

The local MSME units (10 nos. State MSME units) represented by M/s. Kerala State Cable and Conductor Manufacturers Association requested for relaxation in turnover clause of KSEBL tender conditions for the supply of ACSR Raccoon & Rabbit Conductors as per representation read as 6<sup>th</sup> above. According to the local MSME units, due to lack of orders, Covid, flood etc., their member units could not achieve even 10% of their desired turnover since 2018. Hence they have requested to waive the turnover clause or to consider the turnover before 2018, to be eligible to participate in the tender. ACSR Conductors are procured in KSEBL in compliance with the orders issued by the Government

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from time to time. The present procurement procedures are being done by KSEBL as per the MSME order G.O (Rt) No.5382/2020/Fin dated 18.09.2020 of Finance Department granting 50% purchase preference and 15% price preference to the local MSMEs and State PSUs.

The tender for the supply of ACSR conductors is invited Circle wise for the 25 nos. Electrical Circles, with general conditions (both technical & financial) approved by the Board. As per the pre-qualification conditions approved by the KSEBL, 'The firm should have a minimum annual turn over of 75% PAC of the quoted Circles for the last 3 consecutive years and furnish the turnover along with Profit and loss account and Balance Sheet for the last three financial years on year wise basis.' Annual Turn Over (75% PAC) is approved by the Board for all bids to ensure the financial capability of the bidders to supply the ordered quantity in time.

During the meeting convened by the CMD, KSEBL with Suppliers and SCM wing on 16.02.2024, it was directed to consider the request of local MSMEs for turn over relaxation, for one year period.

Based on the above direction, sanction was requested as per note read as 8<sup>th</sup> above regarding invitation of open tender for the supply of ACSR Raccoon & Rabbit conductors as per the Procurement Plan 2024-25, incorporating modification in turnover clause as 'As a one time relaxation, minimum annual turnover of 75% PAC of the quoted circles for 3 consecutive years before FY 2018-19 will be considered for local MSMEs (MSMEs within Kerala)'.

The recommendation was approved by the Chairman & Managing Director, KSEBL with a direction to put up for ratification in FTD. Accordingly open tenders for the supply of ACSR Raccoon & Rabbit conductors were invited by the Chief Engineer( P & SCM) as per Procurement Plan 2024-25 incorporating relaxation in turnover clause to local MSMEs.

The matter was placed before the Full Time Directors for necessary ratification as per note read as 9<sup>th</sup> above.

Having examined the matter in detail, the Full Time Directors through circulation, resolved to ratify the action of the Chief Engineer (P & SCM) in having invited open tender for the supply of ACSR Raccoon & Rabbit conductors as per the Procurement Plan 2024-25 incorporating the modification in turnover clause of the pre-qualification conditions as 'As a one time relaxation minimum annual turnover of 75% PAC of the quoted circles for 3 consecutive years before FY 2018-19 will be considered for local MSMEs (MSMEs within Kerala)'.

Orders are issued accordingly.

By Order of the Full Time Directors

Signed by  
LEKHA G  
COMPANY SECRETARY  
Date: 16-04-2024 17:03:22

To:  
The Chief Engineer (P & SCM)

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Copy to:

The Deputy Chief Engineer (IT), KSEB Limited.

The Company Secretary/ Chief Engineer (IT,CR & CAPS)/ Financial Advisor/ LA&DEO/

Chief Internal Auditor/ Chief Vigilance Officer

TA to Chairman & Managing Director/ Director (Generation-Civil)/ Director (D, SCM & Safety)/

Director (T & SO, Planning)/ Director (REES, Soura, Sports & Welfare) .

The PA to Director (Finance & HRM)

The Senior C.A. to Secretary(Administration)

The RCAO/RAO

Stock file

**Forwarded / By Order**

*Sheeba*

**Assistant Executive Engineer**