

KERALA STATE ELECTRICITY BOARD LIMITED

(Incorporated Under the Companies Act, 1956)

CIN.U40100KL2011SGC027424

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ABSTRACT

Procurement of LT Aerial Bunched Cables of various Sizes – Placing Purchase Order - Sanctioned – Orders issued.

CORPORATE OFFICE (SCM)

B.O.(DB)No.138/2023 (XD/AE1/SCM/eP19/2022-23) Thiruvananthapuram, Dated 18.03.2023

Read:1) B.O.(DB)No. 621/2022 (SCM/XM/AE(A)/TPP-2022-23) Dtd, Tvpm, 16.07.2022

2) Bid No.KSEB/SCM/eP19/2022-23 dtd 22.07.2022

3) Proceedings of Purchase Committee held on 27/02/2023 (Agenda item No. 9/2022-23)

4) Note No. XD/AE1/SCM/eP19/2022-23/ dated 27/02/2023 of the Chairman & Managing Director, KSEBL.

5) Proceedings of the 69th meeting of Board of Directors held on 27/02/2023 (Agenda item No. OA 02-02/2023)

ORDER

Purchase Plan for the year 2022-23 was approved as per the B.O. read as 1st above, and the Chief Engineer (SCM) was authorized to purchase LT Aerial Bunched Cables of various Sizes for the year 2022-23. Accordingly Two part tenders were invited for the purchase of LT Aerial Bunched Cables of various Sizes on variable price basis from the genuine manufacturers on 22/07/2022 with PAC of Rs. 115,58,69,700/-. Sixteen bidders participated in the tender.

The pre-qualification committee held on 31/01/2023 pre-qualified five bidders. The price bids were opened on 31/01/2023. The summary of price quoted by the bidders is as follows.

Sl No	Name of Firm	Basic Price (Rs)	Freight Charges (Rs)	Transit cum one month storage Insurance Charges (Rs)	GST @18%	Total all - inclusive unit rate (Rs)	Place
1	M/s PREM CABLES Cables Pvt Ltd, RAJASTHAN (T8) As NEW ENTRANT						
	3X70+1X50+1X16 sq.mm IM	221329	9331	25	41523.30	272208.30	L1
	3X50+1X35+1X16 sq.mm IM	160156	6700	25	30038.58	196919.58	L1
	3X50+1X35 sq.mm IM	146355	6056	25	27438.48	179874.48	L1
	2X25 sq.mm IM	42140	1686	25	7893.18	51744.18	L1
2	M/S LASER POWER & INFRA PVT LTD, KOLKATA - General Category						
	3X70+1X50+1X16 sq.mm IM	224920.43	9778	0	42245.72	276944.15	L1
	3X50+1X35+1X16 sq.mm IM	164093.21	10667	0	31456.84	206217.05	L1
	3X50+1X35 sq.mm IM	146604.93	6589	0	27574.91	180768.84	L1
	2X25 sq.mm IM	43107.46	2691	0	8243.72	54042.18	L1
3	M/S LUMINO INDUSTRIES LTD, KOLKATA. - General Category						
	3X70+1X50+1X16 sq.mm IM	236039	15680	0	45309.42	297028.42	L2
	3X50+1X35+1X16 sq.mm IM	168851	12196	0	32588.46	213635.46	L2
	3X50+1X35 sq.mm IM	154653	12196	0	30032.82	196881.82	L2
	2X25 sq.mm IM	44879	5227	0	9019.08	59125.08	L2
4	M/S TRACO CABLE COMPANY LTD, COCHIN. (MSME & PSU) - General Category						
	3X70+1X50+1X16 sq.mm IM	269717.76	2500	300	49053.19	321570.96	L3
	3X50+1X35+1X16 sq.mm IM	204679.64	2500	300	37346.33	244825.98	L3
	3X50+1X35 sq.mm IM	185291.48	2500	300	33856.4664	221947.95	L3
	2X25 sq.mm IM	60206.64	2500	300	11341.1952	74347.84	L3

(a) M/s Prem Cables Pvt Ltd, Rajasthan (T8) New Entrant has quoted the lowest prices for all 4 items. The firm has not reduced their rates and stick on with the quoted rates.

(b) **M/s Laser Power Infra Pvt Ltd (T4)** has quoted the lowest prices for all 4 items as a **general bidder**. The firm have not matched or reduced their rates and stick on with their quoted rates.

(c) Price quoted by **M/s Traco Cables (MSME/ State PSU) (T13)** is outside the L1+15% price range, hence the firm is not eligible for Price Preference to Kerala State MSMEs/ State PSUs as envisaged in the B.O's dated 16.10.2020 and 28.04.2022. For ~~getting~~ eligibility of Purchase Preference to Kerala State MSMEs/ State PSUs, as envisaged in the above B.O's, **M/s Traco Cables** intimated that they are unable to match the price of M/s Laser Power and further offered a new price.

As their initial quoted price does not come within the allowable range for Price preference, the new price offered cannot be considered.

(d) As per clause 24(b) Tenders in which no bidder qualifies for Purchase Preference/ Price preference, KSEB Ltd reserves the right to split up the order in the ratio 70:30 between L1 and other bidder who is willing to match with L1 rates. The next lowest bidder M/s Lumino Industries, Kolkata was requested to match M/s Laser Power & Infra Pvt Ltd's price and they regretted to match the L1 Price.

The total amount of purchase is more than Rs 50 crores. Hence the Purchase Committee held on 27/02/2023 decided to place the matter before the Board of Directors for decision.

Accordingly the matter was placed before the Board of Directors as per note read as 4th above. Having considered the matter in detail, the Director Board in its meeting

(a) Resolved to authorize the Chief Engineer (SCM) to place Purchase Order for 10% quantity with M/s Prem Cables Pvt Ltd, Rajasthan (L1 bidder as New Entrant) on variable price basis with financial commitment of Rs. 6,91,67,011/- [Rupees Six Crores Ninety One Lakhs Sixty Seven Thousand Eleven only]

Name of Item	Qty (kM)	Unit all -inclusive unit rate (Rs)	Total All inclusive Amount (Rs)
3X70+1X50+1X16 sq.mm IM	244	272208.30	66418825.20
3X50+1X35+1X16 sq.mm IM	2.1	196919.58	413531.12
3X50+1X35 sq.mm IM	3.4	179874.48	611573.23
1X25 +1x25 sq.mm IM	33.3	51744.18	1723081.19
Total commitment			6,91,67,010.74
Rounded to Rs 6,91,67,011/-			

- (a) Further Resolved to authorize the Chief Engineer (SCM) to place Purchase for 90% quantity with M/s Laser Power Infra Pvt Ltd, Kolkata (L1 bidder for general category) on variable price basis with financial commitment of Rs. **63,37,94,824/-**. [Rupees Sixty Three Crores Thirty Seven Lakhs Ninety Four Thousand Eight Hundred and Twenty Four only].

Item	Qty (kM)	Unit all -inclusive unit rate (Rs)	Total All inclusive Amount (Rs)
3X70+1X50+1X16 sq.mm IM	2196	276944.15	608169353.40
3X50+1X35+1X16 sq.mm IM	18.9	206217.05	3897502.25
3X50+1X35 sq.mm IM	30.6	180768.84	5531526.50
1X25 +1x25 sq.mm IM	299.70	54042.18	16196441.35
Total commitment			63,37,94,823.50
Rounded to Rs 63,37,94,824/-			

Total Financial commitment comes to Rs 70,29,61,835/- (Rupees Seventy Crore Twenty Nine Lakh Sixty One Thousand Eight Hundred and Thirty Five only).

Orders are issued accordingly.


By order of the Director Board
Sd/-
LEKHA.G
COMPANY SECRETARY (Incharge)

To
The Chief Engineer (SCM).

Copy to:

1. The Chief Engineer (IT & CR)
2. The Chief Internal Auditor
3. TA to Chairman and Managing Director
4. TA to Director (Distribution, IT & SCM)
5. TA to Director (G-E & HRM)
6. TA to Director (T, SO, Planning & Safety)
7. TA to Director (G-Civil)
8. TA to Director (REES including SOURA, Nilavu, Sports & Welfare)
9. PA to Director (Finance)
10. Sr. CA to Company Secretary
11. Sr. CA to Secretary (Administration)
12. Fair copy Superintendent
13. Stock File

Forwarded by order


Assistant Engineer.