



KERALA STATE ELECTRICITY BOARD LIMITED

(Incorporated Under the Companies Act, 1956)

CIN U40100KL2011SGCO27424

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Abstract

Purchase of ACSR Raccoon & Rabbit Conductors - Finalisation of Tender - Orders issued.

Corporate Office (Supply Chain Management)

B.O.[DB]] No.128/2023 (CE(SCM)/XH-AEE4/2022-23/ACSR conductor/eP.32) dated Thiruvananthapuram.14/03/2023

- Read:-
- 1) G.O (Rt) No.5382/2020/Fin dated 18/09/2020.
 - 2) Letter No.14/B2/2021/PD dated 16/06/2021 of the Secretary, Power(B) Department, Government of Kerala.
 - 3) G.O (Rt) No.8284/2021/Fin dated 20/12/2021.
 - 4) B.O (DB) No.621/2022(SCM/XM/AE(A)/PP-2022-23) dated 16/07/2022.
 - 5) Bid No. KSEB/SCM/eP.32/2022-23 dated 06/10/2022.
 - 6) Proceedings of the Purchase Committee meeting held on 27/02/2023 (Agenda Item No. 08/2022-23).
 - 7) Note No.CE(SCM)/XH-AEE4/2022-23/ACSR conductor/eP.32 dated 27/02/2023 of the Chairman & Managing Director.
 - 8) Proceedings of the 69th meeting of Board of Directors held on 27/02/2023 (Agenda Item No. OA: 1-2/2023).

ORDER

Two part open tender was invited as per the bid read as 5th above for the procurement of 26,060 km ACSR Rabbit (in 22 Electrical Circles) and 2,593 km ACSR Raccoon Conductors (in 16 Electrical Circles) on variable price basis with Price Preference and Purchase Preference to the Kerala State PSUs and State MSMEs, with the PAC of Rs.150 Crores to meet the requirement for the Financial Year 2022-23.

Pre-qualification bids were opened on 31/10/2022. 27 bidders had submitted their offers. The Pre-qualification Committee meetings were held on 12/01/2023 and 31/01/2023. Out of the 27 bidders participated, 25 bidders were pre-qualified and accordingly the price bids of the pre-qualified bidders were opened on 02/02/2023.

M/s. Bhadora Industries Pvt Ltd, Madhya Pradesh (Outside State MSME) who had participated as New Entrant, quoted the lowest all-inclusive rate of Rs.46,374 per km for Rabbit conductor in 3 Electrical Circles.

M/s. Traco Cable Company Ltd (State PSU) quoted the overall lowest all-inclusive rate for Rabbit conductor and M/s. Supertech Forgings (India) Pvt Ltd, Jalandhar (Outside State MSME) quoted the lowest all-inclusive rate for Raccoon conductor respectively. M/s.Traco is the L1 bidder for Rabbit in 10 Electrical Circles and Raccoon in one Electrical Circle and M/s. Supertech Forgings (India) Pvt Ltd, Jalandhar is the L1 bidder for Raccoon in 5 Electrical Circles. On negotiation, the L1 bidders, M/s. Traco Cable Company Ltd and M/s. Supertech Forgings (India) Pvt Ltd did not reduce the rates further and the splitup details of their all-inclusive rates are as follows:

Name of Firm	Item	Unit basic rate (Rs.)	Unit Freight Charges (Rs.)	GST (Rs.)	All inclusive variable rate per km (Rs.)
M/s. Supertech Forgings (India) Pvt Ltd, Jalandhar	ACSR Raccoon	56820	2500	10677.60	69997.60
M/s. Traco Cable Company Ltd (State PSU)	ACSR Rabbit	39412	128.70	7117.33	46658.03

The next lower circle wise bidder, M/s. Prem Cables Pvt. Limited, Rajasthan is the L1 bidder for Rabbit in 12 Electrical Circles and Raccoon in 10 Circles and on negotiation, the firm agreed to match with the all inclusive rate of the L1 bidders for Raccoon and Rabbit conductors.

In Circles where outside State firms are L1 bidders, the all-inclusive rates quoted by M/s.Traco is within the price band of L1+15% in 15 Electrical Circles for Raccoon conductor and 12 Electrical Circles for Rabbit conductor. The all inclusive rate quoted by local MSMEs (7 MSMEs) are also within the price band of L1+15% in 11 Electrical Circles for Raccoon and 13 Electrical Circles for Rabbit (10 MSMEs). In these Circles M/s. Traco also has quoted.

The lowest all inclusive rates among State PSU/MSMEs is quoted by M/s.Traco Cable Company Ltd for Raccoon and Rabbit conductors. On negotiation, only three local MSMEs viz. M/s. Anavadya Conductors , M/s. MK Cables and M/s. Shankar Conductors agreed to match their basic rates with that of M/s. Traco who is the L1 bidder among them as follows:

Item	Basic rate per km (Rs.)
ACSR Raccoon	60595.00
ACSR Rabbit	39412.00

Other local MSMEs informed their inability to match with the L1 rate of M/s. Traco. Hence they are not eligible for getting orders as per clause (a) 'Price Preference' of the Government order read as 1st above. Hence this quantity is proposed to M/s. Traco and the MSMEs who matched with the L1 rate of M/s. Traco.

As per the proceedings of the Purchase Committee meeting read as 6th above, the matter was placed before the Board of Directors.

Having considered the matter in detail, the Board of Directors in its meeting held on 27/02/2023, resolved to authorise Chief Engineer (SCM) & CSC to place Purchase Orders for ACSR Raccoon and Rabbit conductors to the circle wise L1 bidders as per table below, to meet the requirement in the approved purchase plan for the year 2022-23 with a total financial commitment of Rs. **140,26,47,643/-** (One Hundred and Forty Crore Twenty Six Lakh Forty Seven Thousand Six Hundred and Forty Three only) on variable price basis.

Sl. No.	Name of Firm	Raccoon		Rabbit		Purchase order value(Rs.)
		Qty (km)	AIR variable (Rs.)	Qty (km)	AIR variable (Rs.)	
1	M/s. Prem Cables Pvt.Ltd., Rajasthan (Outside State bidder)	698	69997.60	9819	46658.026	50,69,93,482.09
2	M/s.Supertech Forgings (India) Pvt Ltd, Jalandhar (Outside State MSME)	583	69997.60	Nil	Nil	4,08,08,600.80
3	M/s. Bhadora Industries Pvt Ltd, Madhya Pradesh. (New Entrant, Outside State MSME)	Nil	Nil	386	46374.00	1,79,00,364.00
4	M/s. Traco Cable Company Ltd.(State PSU)	31	72030.79 (average AIR)	6037	46728.40 (average AIR)	28,43,32,321.22
		1054	72099.46 (average AIR)	9132	46883.88 (average AIR)	50,41,36,383.76
	Traco Total	1085		15169		78,84,68,704.98
5	M/s. Anavadya Conductors, Ernakulam (State MSME)	70	72092.10	286	46978.16	1,84,82,200.76
6	M/s.MK Cables, Ernakulam (State MSME)	157	72092.10	99	46978.16	1,59,69,297.54
7	M/s. Shankar Conductors(P) Ltd,Kollam	Nil	Nil	301	46594.66	1,40,24,992.66
	Grand Total	2593		26060		140,26,47,643/-

Orders are issued accordingly.

BY ORDER OF THE DIRECTOR BOARD

**Sd/-
Lekha.G**

Company Secretary

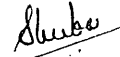
To

The Chief Engineer (SCM) & CSC

Copy to:-

1. The Legal Advisor & Disciplinary Enquiry Officer.
2. The Deputy Chief Engineer (IT), KSEB Limited.
3. TA to Chairman & Managing Director/Director (D, IT & SCM)/ Director (G-E & HRM)/Director (T, SO, Planning & Safety) / Director (G-C)/ Director (REES,Soura, Nilavu, Sports & Welfare).
4. PA to Director (Finance).
5. Senior C.A. to Secretary(Administration).
6. The Library, KSEB Limited/Stock file.
7. The Company Secretary

Forwarded/ By Order



Assistant Executive Engineer