



KERALA STATE ELECTRICITY BOARD Ltd

(Incorporated under the Companies Act, 1956)
Registered Office: Vidyuthi Bhavanam, Pattom,
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ABSTRACT

Hot dip galvanization of 12175 MT 'A' Poles of various length fabricated at the Mechanical Facilities of KSEB Ltd. - E-tenders invited – Award of work --Sanctioned-Orders issued-

Corporate Office (SBU-G/C)

BO (DB)No.700/2022(DGC/AEE-VI/ Galv-A pole/2022)

Thiruvananthapuram,Dated: 11.08.2022

- Read: 1. E-tender No.CECCS/05/2021-22 dated 07.03.2022
2 .Note No. CE-CSS-TVM-AE4/2022/804(2) dated 30.06.2022 of the Chief Engineer (Civil- Construction) South.
3. No. DGC /AEEVI/Galv-A-pole /2021 dated: 13.07.2022 of the Director (Generation- Civil) (Agenda 82/07/22)
4. Note No.DGC/AEEVI/Galv /2021 dated 30.04.2021 of the Chairman & Managing Director.
5. Proceedings of the 66th meeting of the Board of Directors held on 27.07.2022 vide Agenda No.17-07/2022.

ORDER

The E-Tenders for the work of Hot dip galvanization of 12175 MT 'A' Poles of various length fabricated at the Mechanical Facilities of KSEB Ltd having estimated PAC ₹31,08,23,350/- (excluding GST) was invited by the Chief Engineer (Civil- Construction) South as per e-tender read as 1st above. Four bidders submitted their offers. The pre-qualification bids of the four bidders were opened on 06.04.2022. The pre- qualification committee held on 25.05.2022, decided to pre- qualify all the four bidders for the subject work. Accordingly, price bids of the above four qualified bidders were opened on 30.05.2022.

The Chief Engineer (Civil - Construction) South as per note read as 2nd above has reported that M/s. Ganges International Pvt. Limited is the lowest bidder with quoted amount of ₹35,91,62,500/- excluding GST. The estimated PAC for the subject work was ₹31,08,23,350/- (excluding GST) and the quoted amount is 15.56% above estimated PAC. The quoted rate is ₹29,500/MT for A Pole 11m, 12 m, 13 m and 14m at CMF Pallom, MF1 Angamaly and MF2 Kolathara.

It is reported that the contractor was requested by the Chief Engineer (Civil - Construction) South to offer their rock bottom rate for the work. In reply to this, M/s. Ganges International Pvt. Limited, has informed that due to current market scenario, the logistics charges are increased, the current zinc prices are highly volatile and hence they

The remarks of Financial Adviser in awarding the work to the lowest bidder was sought and the Financial Adviser has remarked that, further negotiation at Director level be conducted and subject to that order be placed with the L1 bidder. The Chief Engineer requested sanction to award the work to the lowest bidder M/s. Ganges International Pvt. Limited after conducting further negotiation.

Accordingly, the firm was requested from the Board level by the Director (Generation-Civil) to offer their rock bottom rate as per letter dated 05.07.2022 and in response to this, the firm as per their letter dated 06.07.2022 offered a further discount of ₹3,59,162.50 on the quoted amount in the tender. The reduced quoted amount after negotiation comes to ₹35,88,03,337.50 and percentage excess comes to 15.44% above the estimated PAC.

The matter was placed before the the Full Time Directors as per note read as 3rd above and it was decided to place the matter before the Board of Directors of KSEBL.

Accordingly, the matter was placed before the Board of Directors meeting held on 27.07.2022 as per note read as 4th above. After detailed discussion, the Board resolved to accord sanction to award the work 'Hot dip galvanization of 12175 MT 'A' Poles of various length fabricated at the Mechanical Facilities of KSEB Ltd to the lowest bidder M/s. Ganges International Pvt. Limited at their reduced quoted amount of ₹35,88,03,337/- (Rupees Thirty-Five Crore, Eighty-Eight Lakh, Three Thousand, Three Hundred and Thirty-Seven only) excluding GST (overall percentage excess 15.44%).

Orders are issued accordingly.

**By Order of the
Director Board**

Sd/-

**LEKHA G
Company Secretary**

To:

The Chief Engineer (Civil – Construction) South.

- Copy to: 1.Chief Engineer (IT,CR&CAPS)/ Company Secretary/ Financial Advisor/
LA&DEO.
2.TA to the Chairman & Managing Director / Director (Generation-Civil)/
Director (Generation-Electrical)/ Director (Distribution, IT & SCM)/ Director
(Transmission, SO, P & S)/ Director (REES, SOURA, Nilaavu Projects, S & W).
3.PA to the Director (Finance & HRM).
4.Sr.CA to the Secretary (Admin.)/ RAO/RAO.

Forwarded/By Order

D. L. ...

Assistant Executive Engineer