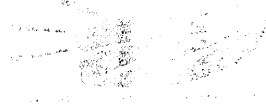




KERALA STATE ELECTRICITY BOARD LIMITED

(Incorporated Under the Companies Act, 1956 (No.1/1956)
Corporate Identity No.U40100KL2011SGC027424



Vydyuthi Bhavanam, Pattom, Thiruvananthapuram- 695004, India,
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Abstract

Manufacture and Supply of 8m/200kg PSC poles for the Electrical Circles under Southern, Central, Northern and North Malabar Regions for a period of 2 years - Bid invited - Placing Purchase Orders - Sanctioned - Orders issued.

Corporate Office (Supply Chain Management)

B.O.(DB)No.571/2022(CE/SCM/XC/AE3/PSC Poles/8m/2021-22) dated 02/07/2022

- Read:-1. B.O.[DB]No.205/2022(CE/SCM/XC/AE3/PSC Poles/8m/2021-22) Dated 19/03/2022
2. Bid No. KSEB/SCM/eP-09/2021-22 dated 23/03/2022
3. Remarks from FA vide No. FA/Tender 3/30/2022 dated 22/06/2022.
4. Remarks from LA&DEO vide No.LA&DEO/R/79/2022 dated 27/06/2022
5. Proceedings of the Purchase Committee meeting held on 27/06/2022 (Agenda item No. 03/22-23) and 28/06/2022
6. Note No. CE/SCM/XC/AE3/PSC Poles/8m/2021-22 dated 28/06/2022 of the Chairman and Managing Director
7. Proceedings of the 65th meeting of Board of Directors held on 29/06/2022 under Agenda Item No.21-06/2022

ORDER

The Board of Directors has accorded Administrative Sanction for an amount of ₹242Crore (Rupees Two hundred and Forty Two Crores), including 18% GST, for the Manufacture and Supply of 8,00,000 Nos of 8m PSC poles with working load 200kg, as per B.O. read as 1st above. This is to supply 8m PSC poles with working load 200kg to all 25 Electrical Circles and to invite open tender with revised Tender conditions for the Manufacture and Supply of 7,00,000 nos of 8m PSC poles with working load 200kg for the next two years from the respective yards to all the Electrical Circles.

Accordingly, two part e-tender was invited vide e-Tender No. KSEB/SCM/eP-09/2021-22 dated 23/03/2022 for the Manufacture and Supply of 7,00,000 nos of 8m/200kg PSC poles for the Electrical Circles under Southern, Central, Northern and North Malabar Regions for a period of 2 years as detailed below, with a Probable Amount of Contract of Rs.212Crores (Rupees Two Hundred and Twelve Crore only)(including GST).

17 Bidders participated in the bid. Due to the non-receipt of original bid agreement, original Bid form, along with EMD details in time, the online bid submitted by M/s. Salasar Pipes Pvt. Ltd. Raipur was rejected during the opening of PQ bid. The Pre-qualification

Committee meeting held on 30/05/2022 decided to pre qualify 14 bidders who are existing suppliers of PSC poles to KSEB Ltd. The other two bidders disqualified for not meeting the PQ criteria were M/s. Kerala Electrical & Allied Engg. Co. Ltd., Mamala P.O, Ennakulam and M/s Raphael & Sons, Thrissur.

The price bids were opened at 2.30pm on 31/05/2022. In all the 25 Electrical Circles, local MSMEs are the L1 bidders. As per clarification letter No.14/B2/2021/PD from Govt. of Kerala dated 16/06/2021, if the L1 bidder is a State PSU/MSME, either singly or jointly, as the case may be, it would be entitled to get the entire order quantity. Hence in all the 25 Electrical Circles due to afore said reason, the Preferential Prices (ie. Purchase/Price Preferences) apparently are no longer operational and therefore 100% bid quantity is proposed to offer to each Local MSME supplier who is the L1 Bidder in their quoted Electrical Circle. The L1 bidders were further requested to intimate their rock bottom rates. They have not reduced their quoted price and informed that their rates quoted are the rock bottom rates.

The matter was placed before the Board of Directors as per note read as 6th above. Having examined the matter in detail, the Board of Directors in its meeting held on 29/06/2022 resolved to accord sanction to the following

- RESOLVED TO** authorize Chief Engineer (SCM) to place Purchase Orders with M/s. Vellackamattathil Industries, Kothamangalam for manufacture and supply of 100% of the tendered quantity, ie.62169 Nos of 8m / 200kg PSC Poles in Kollam, Kotarakkara and Pathanamthitta Electrical Circles as detailed below against Bid No. KSEB/SCM/eP-09/2021-22 dated 23/03/2022 at their quoted rates involving a total financial commitment of ₹17,99,17,086/- (Rupees Seventeen Crore Ninety Nine Lakh Seventeen Thousand and Eighty Six only)

Name of firm : M/S Vellackamattathil Industries, Kothamangalam

Sl. No	Name of Electrical Circle	Size of Pole	Quantity	Basic Price (in Rs.)	Loading Charges	Unloading & Stacking Charges	Transportation charges to any section within the Circle including insurance	Rate of pole excluding GST	Amount
		m	(Nos)	(Rs.)	Rs.	Rs	(Rs.)	(Rs)	(Rs)
1	Kollam	8	23,319	2454.00	70.00	110.00	260.00	2894	6,74,85,186
2	Kottarakkara	8	17,500	2454.00	70.00	110.00	260.00	2894	5,06,45,000
3	Pathanamthitta	8	21,350	2454.00	70.00	110.00	260.00	2894	6,17,86,900
	Total		62,169						17,99,17,086

2. **RESOLVED FURTHER TO** authorize Chief Engineer (SCM) to place Purchase Order with M/s. Pooja Industries, Kottayam for manufacture and supply of 100% of the tendered quantity, ie. 25914 Nos of 8m/200kg PSC Poles in Kottayam and Pala Electrical Circles as detailed below against Bid No KSEB/SCM eP-09/2021-22 dated 23/03/2022 at their quoted rates, involving a total financial commitment of ₹7,79,15,020/- (Rupees Seven Crore Seventy Nine Lakh Fifteen Thousand and Twenty only)

Name of firm: M/S. Pooja Industries, Kottayam

Sl. No	Name of Electrical Circle	Size of Pole	Quantity	Basic Price (in Rs.)	Loading Charges	Unloading & Stacking Charges	Transportation charges to any section within the Circle including insurance	Rate of pole excluding GST	Amount
		m	Nos	(Rs.)	Rs.	(Rs)	(Rs.)	(Rs)	(Rs)
1	Kottayam	8m	19,001	2430.00	100.00	100.00	350.00	2980	5,66,22,980
2	Pala	8m	6,913	2430.00	100.00	100.00	450.00	3080	2,12,92,040
	Total		25,914						7,79,15,020

3. **ALSO RESOLVED TO** authorize Chief Engineer (SCM) to place Purchase Orders with M/s. Venad Structurals, Kottayam for manufacture and supply of 100% of the tendered quantity, ie. 37975 Nos of 8m/200kg PSC Poles in Haripad and Alappuzha Electrical Circles as detailed below against Bid No. KSEB/SCM/eP-09/2021- 22 dated 23/03/2022 at their quoted rates, involving a total financial commitment of ₹10,35,19,850/- (Rupees Ten Crore Thirty Five Lakh Nineteen Thousand Eight Hundred and Fifty only)

Name of firm : M/S. Venad Structurals, Kottayam

Sl. No	Name of Electrical Circle	Size of Pole	Quantity	Basic Price (in Rs.)	Loading Charges	Unloading & Stacking Charges	Transportation charges to any section within the Circle including insurance	Rate of pole excluding GST	Amount
		m	Nos	(Rs.)	Rs.	(Rs)	(Rs.)	(Rs)	(Rs)
1	Harippad	8m	18,725	2400.00	75.00	75.00	176.00	2726	5,10,44,350
2	Alappuzha	8m	19,250	2400.00	75.00	75.00	176.00	2726	5,24,75,500
	Total		37,975						10,35,19,850

4. **RESOLVED ALSO TO** authorize Chief Engineer (SCM) to place Purchase Orders with M/s. Kothamangalam Aggregates, Kothamangalam for manufacture and supply of 100% of the tendered quantity, ie. 84816 Nos of 8m/200kg PSC Poles in Perumbavoor and Thodupuzha Electrical Circles as detailed below against Bid No. KSEB/SCM eP-09/2021-22 dated 23/03/2022 at their quoted rates, involving a total financial commitment of ₹24,36,67,041/- (Rupees Twenty Four Crore Thirty Six Lakh Sixty Seven Thousand and Forty One only)

Name of firm : M/S. Kothamangalam Aggregates, Kothamangalam

Sl. No	Name of Electrical Circle	Size of Pole	Quantity	Basic Price (in Rs.)	Loading Charges	Unloading & Stacking Charges	Transportation charges to any section within the Circle including insurance	Rate of pole excluding GST	Amount
		m	Nos	(Rs.)	Rs)	(Rs)	(Rs.)	Rs)	(Rs)
1	Perumbavoor	8m	40,863	2340.00	65.00	98.00	245.00	2748	11,22,91,524
2	Thodupuzha	8m	43,953	2340.00	65.00	98.00	486.00	2989	13,13,75,517
	Total		84,816						24,36,67,041

5. **RESOLVED FURTHER TO** authorize Chief Engineer (SCM) to place Purchase Orders with M/s. Anchor Structural, Ernakulam for manufacture and supply of 100% of the tendered quantity, ie. 89775Nos of 8m/200kg PSC Poles in Ernakulam, Shornur, Palakkad and Nilambur Electrical Circles as detailed below against Bid No. KSEB/SCM/eP-09/2021-22 dated 23/03/2022 at their quoted rates, involving a total financial commitment of ₹25,46,87,125/- (Rupees Twenty Five Crore Forty Six Lakh Eighty Seven Thousand One Hundred and Twenty Five only)

Name of firm : M/s. Anchor Structural, Ernakulam

Sl. No	Name of Electrical Circle	Size of Pole	Quantity	Basic Price (in Rs.)	Loading Charges	Unloading & Stacking Charges	Transportation charges to any section within the Circle including insurance	Rate of pole excluding GST	Amount
		m	(Nos)	(Rs.)	Rs.	(Rs)	(Rs.)	(Rs)	(Rs)
1	Ernakulam	8m	17,675	2200.00	75.00	100.00	660.00	3035	5,36,43,625
2	Shornur	8m	28,000	2200.00	75.00	100.00	400.00	2775	7,77,00,000
3	Palakkad	8m	28,000	2200.00	75.00	100.00	400.00	2775	7,77,00,000
4	Nilambur	8m	16,100	2200.00	75.00	100.00	460.00	2835	4,56,43,500
	Total		89,775						25,46,87,125

6. **RESOLVED ALSO TO** authorize Chief Engineer (SCM) to place Purchase Orders with M/s. Sivasakthi Engineering & Fabricators, Palakkad for manufacture and supply of 100% of the tendered quantity, ie. 51800 Nos of 8m/200kg PSC Poles in Tirur and Manjeri Electrical Circles as detailed below against Bid No. KSEB/SCM eP-09/2021-22 dated 23/03/2022 at their quoted rates, involving a total financial commitment of ₹14,40,31,392/- (Rupees Fourteen Crore Forty Lakh Thirty One Thousand Three Hundred and Ninety Two only)

Name of firm : M/s. Sivasakthi Engineering & Fabricators, Palakkad

Sl. No	Name of Electrical Circle	Size of Pole	Quantity	Basic Price (in Rs.)	Loading Charges	Unloading & Stacking Charges	Transportation charges to any section within the Circle including insurance	Rate of pole excluding GST	Amount
1	Tirur	8m	27,256	2394.00	36.00	36.00	306.00	2772	7,55,53,632
2	Manjeri	8m	24,544	2394.00	36.00	36.00	324.00	2790	6,84,77,760
	Total		51,800						14,40,31,392

7. **RESOLVED FURTHER TO** authorize Chief Engineer (SCM) to place Purchase Orders with M/s. Jyothi Construction Company, Mangalore for manufacture and supply of 100% of the tendered quantity, ie. 66982 Nos of 8m/200kg PSC Poles in Kasargod and Kalpetta Electrical Circles as detailed below against Bid No. KSEB/SCM eP-09/2021-22 dated 23/03/2022 at their quoted rates, involving a total financial commitment of ₹19,49,17,620/- (Rupees Nineteen Crore Forty Nine Lakh Seventeen Thousand Six Hundred and Twenty only)

Name of firm : M/s. Jyothi Construction Company, Mangalore

Sl. No	Name of Electrical Circle	Size of Pole	Quantity	Basic Price (in Rs.)	Loading Charges	Unloading & Stacking Charges	Transportation charges to any section within the Circle including insurance	Rate of pole excluding GST	Amount
1	Kasargode	8m	49,219	2460.00	50.00	50.00	350.00	2910	14,32,27,290
2	Kalpetta	8m	17,763	2460.00	50.00	50.00	350.00	2910	5,16,90,330
	Total		66,982						19,49,17,620

8. **RESOLVED ALSO TO** authorize Chief Engineer (SCM) to place Purchase Orders with M/s. The Imperial Trading Company TN, Kanyakumari for manufacture and supply of 100% of the tendered quantity, ie. 51,800 Nos 8m / 200kg PSC Poles in Thiruvananthapuram and Kattakada Electrical Circles, as detailed below against Bid No. KSEB/SCM/eP-09/2021-22 dated 23/03/2022 at their quoted rates involving a total financial commitment of ₹15,38,46,000/- (Rupees Fifteen Crore Thirty Eight Lakh and Forty Six Thousand only).

Name of firm: M/s. The Imperial Trading Company TN, Kanyakumari

Sl. No.	Name of Electrical Circle	Size of Poles	Quantity	Basic Price (in Rs.)	Loading Charges	Unloading & Stacking Charges	Transportation charges to any section within the Circle including insurance	Rate of pole excluding GST	Amount
			m	(Nos)	(Rs)	Rs	Rs	Rs	Rs
1	Thiruvananthapuram	8	24500	2600.00	30.00	40.00	300.00	29707	27,65,000
2	Kattakada	8	27300	2600.00	30.00	40.00	300.00	29708	10,81,000
Total			51,800						15,38,46,000

9. **RESOLVED FURTHER TO** authorize Chief Engineer (SCM) to place Purchase Orders with M/s. Raphael & Co., Thrissur for manufacture and supply of 60,000 Nos of 8m/200kg PSC Poles in Irinjalakuda and Thrissur Electrical Circles out of tendered quantity of 86,144 poles by limiting the P.O. quantity as per their request, as detailed below against Bid No. KSEB/SCM eP-09/2021-22 dated 23/03/2022 at their quoted rates, involving a total financial commitment of ₹16,77,60,000/- (Rupees Sixteen Crore Seventy Seven Lakh and Sixty Thousand only)

Name of firm : M/S. Raphael & Co., Thrissur

Sl. No	Name of Electrical Circle	Size of Pole	Quantity	Basic Price (in Rs.)	Loading Charges	Unloading & Stacking Charges	Transportation charges to any section within the Circle including insurance	Rate of pole excluding GST	Amount
			m	Nos	(Rs.)	Rs.)	(Rs)	Rs.	(Rs)
1	Irinjalakuda	8m	30,000	2196.00	125.00	150.00	300.00	2771	8,31,30,000/-
2	Thrissur	8m	30,000	2196.00	125.00	150.00	350.00	2821	8,46,30,000/-
Total			60,000						16,77,60,000

10. **RESOLVED ALSO TO** authorize Chief Engineer (SCM) to place Purchase Orders with M/s.Pinarayi Industrial Co-Operative Society Ltd., Kannur for manufacture and supply of 100% of the tendered quantity, ie. 1,42,625 Nos of 8m/200kg PSC Poles in Kozhikode, Vadakara, Kannur and Sreekandapuram Electrical Circles, as detailed below against Bid No. KSEB/SCM eP-09/2021-22 dated 23/03/2022 at their quoted rates involving a total financial commitment of ₹39,24,93,500/- (Rupees Thirty Nine Crore Twenty Four Lakh Ninety Three Thousand and Five Hundred only)

Name of firm : M/s. Pinarayi Industrial Co-Operative Society Ltd., Kannur

Sl No	Name of Electrical Circle	Size of Pole	Quantity	Basic Price (in Rs.)	Loading Charges	Unloading & Stacking Charges	Transportation charges to any section within the Circle including insurance	Rate of pole excluding GST	Amount
		m	Nos	(Rs.)	Rs.	(Rs)	Rs.	(Rs)	(Rs)
1	Kozhikode	8m	29,750	2408.00	50.00	50.00	275.00	2783	8,27,94,250
2	Vadakara	8m	21,700	2408.00	50.00	50.00	230.00	2738	5,94,14,600
3	Kannur	8m	26,425	2408.00	50.00	50.00	230.00	2738	7,23,51,650
4	Sreekandapuram	8m	64,750	2408.00	50.00	50.00	240.00	2748	17,79,33,000
	Total		1,42,625						39,24,93,500

Orders are issued accordingly.

BY ORDER OF THE DIRECTOR BOARD

Sd/-

Lekha.G

Company Secretary in charge

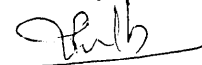
To

The Chief Engineer (SCM)

Copy to:-

1. The Legal Advisor & Disciplinary Enquiry Officer.
2. TA to Chairman & Managing Director/ Director (Distribution&SCM)/ Director (REES, Soura, Nilavu Project and Sports&Welfare)/ Director (Generation - Civil)/ Director (Generation-Electrical)/Director (Transmission, System Operation, Planning & Safety)
3. PA to Director(Finance, IT & HRM)/ Senior C.A. to Secretary (Administration) / Company Secretary
4. The Fair Copy Superintendent, Board Secretariat
5. The Library, KSEB Limited/Stock file.

Forwarded/ By Order



ASSISTANT ENGINEER