

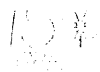


KERALA STATE ELECTRICITY BOARD LIMITED

(Incorporated under the Companies Act, 1956 (CIN U40100KL2011SGC027474))

Reg. Office: 15, 17th Floor, Main, Pattom, Thiruvananthapuram - 695004

Tel: 914712448720 Fax: 914712514316 Email: dgkseb@kseb.in Website: www.kseb.in



Abstract

Operation of Amphibious Float planes and Helicopter Service in Reservoirs & destinations of KSEBL – Granting Letter of Intent (LoI) – Sanctioned- Orders issued.

Corporate Office (SBU-G/C)

B.O.(FTD)No.445/2022(CW/KSEBL/EOI/FP&H) Thiruvananthapuram Dated: 26.05.2022

Read: 1.B.O(FTD)No.277/2022/CW/KSEBL/EOI/FP&H dated 04.04.2022
2. Record of discussions of the Regulatory Committee held on 12.05.2022.
3.Note No: CW/KSEBL/EOI/FP&H/2022 dated 17.05.2022 of the Director (Gen-Civil) to the Full Time Directors (Agenda Item No: 63/5/22)

ORDER

The Expression of Interest(Eoi) for 'Operation of Amphibious Float planes and Helicopter Service in Reservoirs & destinations of KSEBL' was called for as per order read as 1st above. The Director (Generation-Civil) as per note read as 3rd above reported that the Regulatory Committee formulated to oversee the operation of Floatplanes & Helicopters, in its meeting held on 12.05.2022 reviewed the received offers in the category of Float Planes & Helicopters. Further, the enlisting of the prospective operators and draft Letters of Intent were also put up for approval as per note read as 3rd above.

The Director (Gen- Civil) recommended that the enlistment of the eligible operators appended as Annexure -1, Letters of Intent(LoIs) to the highest bidder and for those matching the highest bidder appended as Annexure 2 & 3 to the note read as 3rd above be approved.

The matter was placed before the Full Time Directors for a decision.

Having considered the matter in detail, the Full Time Directors in the meeting held on 17.05.2022, Resolved to approve the following:

1. The enlistment of the eligible operators appended as Annexure 1.

2. The letter of Intent(LOI) to the highest bidder and for those matching the highest bidder appended as Annexure 2 & 3, respectively
3. Entire operational and infrastructural costs are to be borne by the selected bidders at no cost to KSEBL.

Orders are issued accordingly.

By order of the Full Time Directors,

Sd/-

Lekha G.

Company Secretary (I/C)

To

The Chief Engineer (Civil- Construction) South
The Head- Consultancy Wing.

Copy to :

The Deputy Chief Engineer (IT)/ The RCAO/The RAO.

The TA to [CMD/ Director (GE)/ Director(Gen-Civil)/Director (Trans. & SO)/
Director (D&IT)/Director(Planning, Safety & SCM), Director(REES, Soura,
Sports & Welfare].

The PA to Director (Finance) / Secretary (Admin.)/Company Secretary I/c

The Fair Copy Superintendent / Library / Stock File.

Forwarded / By Order



Asst. Engineer (Civil)

EOI No: 01/CW/KSEBL/2022 dated 06.04.2022

Details for enlisting of Operators of amphibious float planes and Helicopter Service in Reservoirs & destinations of KSEBL.

1. List of the Selected Operators based on Eligibility Criteria --Float plane*.

Sl.No.	Name & address of Operator.	Quoted rate		Remarks
		Usage charge for one landing & take off for operations to other destinations	Usage charge for one landing & Take off for Joy rides of a maximum of 30 min duration.	
1.	Pinnacle Air Pvt.Ltd. 2nd Floor, T-15, Green Park Main, Delhi-110016	₹ 2500/-	₹ 1000/-	Highest offer. (can be considered only on waiver of special conditions mentioned.)
2.	Enhance Aviation Services LLP, No.4A, Golden Residency Apartments, S.A. Road, Kochi, Kerala- 682016	₹ 2000/-	₹450/-	Second highest (can be considered on matching the highest offer and submitting the required affidavit)
3.	Kairali Aviation (P) Ltd., #175, Site No.131, Defence Enclave, Kothanur Post Bangalore	₹1000/-	₹500/-	Third highest. (can be considered on matching the highest offer and submitting the required affidavit)
4.	Guardian Aviation Inc., 30 N, Gould Street, Suite 7001, Sheridan, WY82801, USA	₹269/-	₹135/-	Fourth highest. (can be considered only on furnishing proof of eligibility and also on matching the highest offer and submitting the required affidavit)

*This enlisting shall be subject to verification of veracity of documents submitted and KSEBL reserves the right to cancel the selection at any date whatsoever if any discrepancy is observed in this regard. KSEBL shall not be liable for any loss whatsoever due to the above.

2. List of the selected Operators based on Eligibility Criteria -- Helicopters*.

Sl.No.	Name & address of Operator.	Quoted rate		Remarks
		Usage charge for one landing & take off for operations to other destinations.	Usage charge for one landing & Take off for Joy rides of a maximum of 30 min duration.	
1.	Chipsan Aviation Private Limited, 234,Vasant Enclave, Vasant Vihar, New Delhi 57.	₹ 25000/-	₹ 1000/-	Highest offer.
2.	Pinnacle Air Pvt.Ltd. 2nd Floor, I-15,Green Park Main, Delhi- 110016.	₹ 2500/-	₹ 1000/-	Second highest (can be considered on matching the highest offer and submitting the required affidavit and also up on waiving the special conditions mentioned)

*This enlisting shall be subject to verification of veracity of documents submitted and KSEBL reserves the right to cancel the selection at any date whatsoever if any discrepancy is observed in this regard. KSEBL shall not be liable for any loss whatsoever due to the above.



KERALA STATE ELECTRICITY BOARD LIMITED

കേരളത്തിന്റെ വൈദ്യുതി
Regd. Office: Vidyuthi Bhavanam, Pattom, Thiruvananthapuram - 695 001

Consultancy Wing, Office of the Chief Engineer (Civil-Construction)South
Vidyuthi Bhavanam, Pattom, Thiruvananthapuram - 695 001, Kerala
Phone: +91 471 2514482. e-mail: kebcil.ksebl@gmail.com

No. CW/KSEBL/EOI/FP&H/2022

.05.2022

(Draft Lol for Highest Bidder)

To

The.....

Sirs,

Sub: Expression of Interest (EOI) 'Operation of amphibious float planes and Helicopter Service in Reservoirs & destinations of KSEBL' Helicopter/Floatplane services- Letter of Intent (LOI)- reg.

- Ref: 1. Your EOI application dated 28.04.2022
2. FOI No: 01/CW/KSEBL/2022 dated 06.04.2022
3. B O(FTD)No.277/2022/CW/KSEBL/EOI/FP&H dated 04.04.2022

With reference to above, this is to inform that your offer for the LOI vide ref.1, is hereby accepted as per your quoted rates indicated in the table below, subject to verification of original documents in proof of eligibility criteria and its veracity.

Sl.No.	Item	Accepted Rate
1	Waterdrome/ Helipad Usage charge for one landing & take off for operations to other destinations.	
2	Waterdrome/ Helipad Usage charge for one landing & Take off for Joy rides of a maximum of 30 min duration.	

You are requested to produce the original documents in support of the eligibility criteria for verification and also furnish the Bank Guarantee of Rs.10 lakhs before signing MoU/agreement as stipulated in the EOI. Also subject to above, you are requested to make necessary arrangements so as to perform the test flights within a month conforming to all permissions and sanctions required.

Yours faithfully,

Head-Consultancy Wing



KERALA STATE ELECTRICITY BOARD LIMITED

*The Government of Kerala Company Act No. 10 of 1962 (KSEBL) Ltd. 1971
Registered Office: Vidyuthi Bhavanam, Pattom, Thiruvananthapuram - 695 001*

Consultancy Wing, Office of the Chief Engineer (Civil-Construction)South
Vidyuthi Bhavanam Pattom, Thiruvananthapuram - 695 001, Kerala
Phone: +91 471 2514482; e-mail: kobeil.ksebl@gmail.com

No. CW/KSEBL/EOI/FP&H/2022

.05.2022

(Typical LOI for matching rates with Highest Bidder)

To

The

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Sir,

Sub: Expression of Interest (EOI)- 'Operation of amphibious float planes and Helicopter Service in Reservoirs & destinations of KSEBI'- Helicopter/Float plane services- Letter of Intent (LOI)- reg.

- Ref: 1. Your EOI application dated
2. EOI No: 01/CW/KSEBL/2022 dated 06.04.2022
3. B.O(FID)No 277/2022/CW/KSEBL/EOI/FP&H dated 04.04.2022

With reference to above, this is to inform that as per the relevant clauses of EOI under ref.1, you can be considered as an eligible operator, if you can match the rates offered by the highest bidder which are as follows:

	Accepted rates of Highest bidder
Name & address of highest bidder	Waterdrome/Helipad Usage: Waterdrome/Helipad Usage charge for one landing & take off for operations to other destinations. Take off for Joy rides of maximum of 30 min duration.

You are requested to furnish an affidavit in your letter head with seal of the company stating that you undertake to accept the above rate of the highest bidder for permitting the operations as per relevant clause of the EOI, within 10 days positively, without which the EOI will stand cancelled. Also MOU/agreement can be signed upon verification of original documents and by furnishing a Bank Guarantee of Rs.10 lakhs as stipulated in the EOI. Also subject to above, you are requested to make necessary arrangements so as to perform the test flights within a month conforming to all permissions and sanctions required.

Yours faithfully,

Head-Consultancy Wing