



## KERALA STATE ELECTRICITY BOARD LIMITED

(Incorporated Under the Companies Act, 1956 (No.1/1956))

Corporate Identity No.U40100KL2011SGCO27424

Registered Office: Vidyuthi Bhavanam, Pattom, Thiruvananthapuram-695004, India,

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### Abstract

Supply of 20 Nos. 20MVA,110kV/11kV 3 phase Transformers – Issue of Purchase Orders - Sanctioned – Orders issued.

### Corporate Office (Supply Chain Management)

B.O.[DB] No.774/2021 (SCM/XT/AEE7/139/2020-21/20MVA)Dated,Thiruvananthapuram 16/10/2021

- Read:-
- 1) E-Tender No. KSEB/SCM/eP.78/2020-21 dated 21.01.2021.
  - 2) B.O(DB)No.651/2020(SCM/AEE/VR/XM/2020-21) dated 28.10.2020.
  - 3) Proceedings of Purchase Committee No.SCM/XT/AEE7/139/20-21/20MVA 17.08.2021 (Agenda item No.01/2021-22).
  - 4) Note No. SCM/XT/AEE7/139/20-21/20MVA/4370 dated 06.09.2021 of the Chairman &Managing Director, KSEBL, to the Board of Directors.
  - 5) Proceedings of the 60<sup>th</sup> meeting of the Board of Directors held on 28.09.2021 in Agenda 18-09/2021).

### ORDER

Two part e-tender was invited for the purchase of 20Nos. 20MVA,110kV/11kV 3 phase Transformers on variable price basis with probable amount of contract Rs.36.46 Crore to meet the requirement for the year 2021-22. Four bidders participated in the tender. The pre-qualification committee held on 16.06.2021 decided to prequalify the firms as per the serial No 1 & 2 and disqualify the firms as per the serial no 3: & 4 mentioned below.

1. M/s. Atlanta Electricals Pvt. Ltd, Udyognagar, Gujarat.
2. M/s. Transformers and Electricals Kerala Limited, Angamally,Kerala.
3. M/s ECE Industries Ltd, Delhi Road, Sonapat, Haryana.
4. M/s.Tesla Transformers (India) Ltd, Bhopal, MP India.

The Price bids were opened on 17.06.2021. As per clause 19 Technical specification of Part II of the tender, price bids will be evaluated by applying loss capitalization for arriving L1 Bidder. On evaluation as per the above tender conditions, M/s.Atlanta Electricals Pvt.

Ltd. Gujarat. becomes the lowest bidder. Negotiation was made with M/s. Atlanta Electricals Pvt. Ltd. Gujarat to get the rock bottom rate. In reply to this, they have expressed their unwillingness to reduce the rate from their quoted rate. The rates after negotiation are given below.

Sl. No.	Description	M/s. Atlanta Electricals Pvt Ltd,
1	Unit Basic price(Rs)	1,63,75,005.00
2	Unit Freight charges(Rs)	6,50,007.00
3	Unit Transit Cum one month storage insurance charges (Rs)	25,002.00
4	TCS	0.00
5	GST@18%	30,69,002.52
6	Unit All-inclusive rate of transformer (Rs)	2,01,19,016.52
7	Total All-inclusive rate of 20 Nos. transformers	40,23,80,330.40

When compared to the updated basic price in February 2021 (Date of opening PQ bids) of the previous purchase, the rate offered by M/s. Atlanta Electricals Pvt. Ltd (L1 firm) is decreased by Rs.4,55,645/- (2.70%) The previous purchase was on 02.02.2021. The quantity as per the last purchase was 15Nos. whereas the quantity as per this tender is 20Nos. As per the previous PO dated 29.02.2020, M/s. Atlanta Electricals Pvt. Ltd had submitted the DSC test on one No. 20MVA,110/11kV transformer. Hence the cost of the DSC test quoted by the firm is not considered for this tender evaluation.

The Financial Advisor remarked that "Whether the firm will be able to manage the supply is doubtful and recommended to obtain written confirmation to ensure timely supply of items from the firm". M/s. Atlanta Electricals Pvt. Ltd was directed to furnish an undertaking stating that they will strictly adhere with the delivery schedule as per tender, if PO will be placed with them. The firm had confirmed the same. The Purchase committee meeting held on 12.08.2021 decided to place the procurement proposal before the Board of Directors.

Accordingly, the matter was placed before the 60<sup>th</sup> meeting of the Board of Directors held on 28.09.2021, as per note read as 4<sup>th</sup> above. Having considered the matter in detail, the Board of Directors resolved to authorize the Chief Engineer (SCM) to place Purchase Orders

with the lowest bidder M/s. Atlanta Electricals Pvt. Ltd, Gujarat for the supply of 20Nos. of 20MVA, 110kV/11kV 3 Phase Transformers on VARIABLE price basis a unit all-inclusive rate of Rs.2,01,19,016.52 with a total Financial Commitment of Rs.40,23,80,330/- (Rupees Forty Crore Twenty Three Lakhs Eighty Thousand Three Hundred and Thirty Only). Resolved also to extend the delivery period of the above Purchase Order to be issued by a period of six months by invoking Force Majeure Condition, commencing from the date of completion of the supply as per Purchase Order dated 02.02.2021.

Orders are issued accordingly.

By Order of the Director Board,

Sd/-

(Lekha.G)

Company Secretary (in charge)


To

The Chief Engineer (SCM)

Copy to:-

- 1) All Chief Engineers.
- 2) The Legal Advisor & Disciplinary Enquiry Officer.
- 3) The Deputy Chief Engineer (IT), KSEB Limited.
- 4) TA to Chairman & Managing Director / Director (Planning, Safety & SCM) / Director (Transmission & System Operation) / Director (Distribution & IT) / Director (REES including Soura, Sports & Welfare). / Director (Generation-Electrical) / Director (Generation-Civil)
- 5) PA to Director (Finance) / Senior C.A. to Secretary (Administration) / Company Secretary
- 6) The Fair Copy Superintendent, Board Secretariat
- 7) The Library, KSEB Limited / Stock file.

Forwarded/ By Order



Assistant Engineer