



KERALA STATE ELECTRICITY BOARD LIMITED

(Incorporated Under the Companies Act, 1956)

CIN U40100KL2011SGCO27424

Registered office:Vydyuthi Bhavanam, Pattom, Thiruvananthapuram- 695004, Kerala, India,

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Abstract

Purchase of ACSR Rabbit Conductors from M/s.Traco Cable Company Ltd and Kerala Based MSMEs - Sanctioned - Orders issued.

Corporate Office (Supply Chain Management)

B.O.[DB] No.541/2021 (XH-AEE4/2020-21/CE(SCM)/ACSR conductor/eP.59) dated, Thiruvananthapuram 15/07/2021

- Read:-
- 1) G.O (Rt) No.5382/2020/Fin dated 18/09/2020
 - 2) B.O (DB) No.651/2020 (SCM/AEE VR/XM/2020-21) dated 28/10/2020
 - 3) Bid No. KSEB/ SCM/ eP.59/ 2020-21 dated 21/12/2020.
 - 4) Letter dated 14/07/2021 of M/s. Traco Cable Company Ltd.
 - 5) Note No. XH-AEE4/2020-21/CE(SCM)/ACSR conductor/eP.59 dated 14/07/2021 submitted to the Full Time Directors.
 - 6) Note No.XH-AEE4/2020-21/CE(SCM)/ACSR conductor/eP.59 dated 14/07/2021 of the Chairman & Managing Director circulated to all members of the Board of Directors. (CR:1-07/2021)

ORDER

Two part open tender was invited for the procurement of 65,865 km ACSR Rabbit and 7,310 km ACSR Raccoon Conductors on variable price basis as per the bid read as 3rd above with PAC of Rs.296 Crores to meet the requirement for the Financial Year 2021-22. Out of the 28 bidders participated, 21 bidders were pre-qualified including M/s. Traco Cable Company Ltd (State PSU) and 10 local MSMEs.

Since there is sufficient stock of ACSR Raccoon conductor, the proposal for placing purchase orders for Raccoon conductor is not considered for the time being.

Considering the acute shortage of ACSR Rabbit conductors, Purchase Orders for 50% quantity were placed with Circle wise L1 bidders (7 nos. of outside State Bidders) at an all inclusive rate of Rs. 39,557.14/- per km as per G.O read as 1st above against the bid, with a total financial commitment of Rs. 130,27,35,292/- (Rupees One Hundred and Thirty Crore Twenty Seven Lakh Thirty Five Thousand Two Hundred and Ninety Two only).

Regarding the balance 50% quantity of ACSR Rabbit conductors, out of the 25 Electrical Circles, M/s.Traco Cable Company Ltd. alone has quoted for 19 Circles. Among the above in 14 circles, the price quoted is within the price band of L1+15%. In respect of the balance 5 Electrical Circles, M/s.Traco Cable Company Ltd. and local MSMEs (8 MSMEs) have quoted within the price band of L1+15%.Based on quoted quantity/Circle, purchase order for 50% quantity of Rabbit conductors in the 14 Electrical Circles would be placed with M/s. Traco Cable Company Ltd at their negotiated basic rate of Rs. 37,750/km (Average All Inclusive Rate at L1+13.2%). Since sufficient quantity is proposed for M/s. Traco Cable company Ltd in the 14 Electrical Circles, based on the willingness of M/s. Traco, 50% quantity in 5 Electrical Circles, where both M/s. Traco Cable company Ltd. and 8 local MSMEs have quoted could be placed with the local MSMEs(8 MSMEs) at

their negotiated basic rate of Rs. 37,750/km (Average All Inclusive Rate at L1+13.2%).In respect of 6 Electrical Circles where M/s. Traco Cable company Ltd. alone has quoted with the rate above L1+15%, Purchase order can be placed subject to the approval from the Government.

The matter was placed before Full Time Directors as per note read as 5th above. Having considered the matter in detail, the Full Time Directors decided to place the matter before the Board of Directors for a decision through Circulated Resolution.

The Board of Directors vide decision on 14/07/2021 through Circulated Resolution CR:1-07/2021 resolved to authorize the Chief Engineer (SCM) to place Purchase order for balance 50% quantity of ACSR Rabbit conductors in 19 Electrical Circles(25569 km) as per Government order dated 18/09/2020 at their negotiated basic rate of Rs. 37750/km (Average All Inclusive Rate at L1+13.2%) with applicable price preference as per table below.

Name of firm	Quantity of Rabbit (km)	Purchase order value (Rs.)
M/s.Traco Cable Company Ltd.	22076	98,83,75,263
M/s.Cauvery Conductors (P) Ltd.	280	1,26,04,760
M/s.Venad Conductors (P) Limited,	280	1,26,04,760
M/s. Anavadya Conductors	812	3,65,53,804
M/s. Elezabeth Conductors	277	1,24,04,337
M/s. Swathy Cable & Conductors Private Ltd	278	1,24,49,118
M/s. JC Steels and Aluminium Industries	859	3,84,66,879
M/s.Shankar Conductors (P) Limited,	354	1,58,42,031
M/sVijaya Conductor Industries	353	1,58,18,107
Total	25569	114,51,19,059

The total financial commitment including price preference at (L1+13.2%) will be Rs.114,51,19,059/-(Rupees One Hundred and Fourteen Crores Fifty One Lakh Nineteen Thousand and Fifty Nine only).

Orders are issued accordingly.

BY ORDER OF THE DIRECTOR BOARD

Sd/-

Lekha.G

Company Secretary (in charge)

To

The Chief Engineer (SCM)

Copy to:-

1. The Legal Advisor & Disciplinary Enquiry Officer.
2. The Deputy Chief Engineer (IT), KSEB Limited.
3. TA to Chairman & Managing Director/Director (D, IT & HRM)/ Director (G-E & SCM) / Director (Transmission & System Operation)/ Director (Generation Civil)/ Director(Planning & S).
4. PA to Director (Finance)/Senior C.A. to Secretary(Administration).
5. The Fair Copy Superintendent, Board Secretariat.
6. The Library, KSEB Limited/Stock file.
7. Company Secretary

Forwarded/ By Order