



KERALA STATE ELECTRICITY BOARD LIMITED

(Incorporated under the Companies Act, 1956)

Registered Office : Vydyuthi Bhavanam, Pattom, Thiruvananthapuram -695004

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Abstract

Hot dip galvanization of 6500MT "A" Poles of various lengths fabricated at the Mechanical Facilities of KSEB Ltd. for the year 2020-21 –Re-tenders invited- award of work -Sanctioned-Orders issued-

CORPORATE OFFICE (SBU-G/C)

B.O(DB) No 492 /2021 (DGC/AEE VI/Galv/2014) Thiruvananthapuram, Dated 30 .06.2021

- Read :
- 1.B .O(DB) No 15 /2021 (DGC/AEE VI/Galv/2014) dated 13.01.2021
 2. B.O(DB) No.240 /2021 (DGC/AEE VI/Galv/2014) Thiruvananthapuram, Dated 31.03.2021
 - 3.Note No.CECCS/Pallom/Galv-A Pole/2020-21/484 dated 27.03.2021 of Chief Engineer (Civil Construction) South
 4. Note No. FA/Tender-I/21/2021 dated 23.03.2021 of Financial Adviser.
 - 5.Letter No. DGC /AEEVI/Galv /2014/ dated 26.03.2021 of Director (Generation – Civil)
 6. Letter No. DGC /AEEVI/Galv /2014/638 dated 31.03.2021 & 22.04.2021 of Director (Generation – Civil)
 7. Note No.CECCS/Pallom/Galv-A Pole/2020-21/587 dated 19.04.2021 of Chief Engineer (Civil Construction) South
 8. Note No.DGC/AEEVI/Galv/ 2014 dated 28.04.2021 of the Director (Generation-Civil)- (Agenda 84/04/21)
 - 9.Note No.DGC/AEEVI/Galv /2014 dated 30.04.2021 of the Chairman & Managing Director.
 - 10.Proceedings of the 59th meeting of the Board of Directors held on 21.06.2021 vide Agenda No.06-06/2021.

ORDER

E-tender was invited for Hot dip galvanization of 6500 MT of 'A' poles, of various lengths fabricated at the Mechanical Facilities of KSEB Ltd. for the year 2020-21 vide e-Tender No. CECCS/02/2020-21 dated 21.07.2020 by the Chief Engineer (Civil Construction) South. Three bidders submitted their offer and two of them pre-qualified for the subject work. The lowest quoted rate was 58.78 % above estimated PAC. The quoted price was very high while comparing with the estimated PAC, KSEBL as per order read as 1stabove decided to retender the work

Subsequently the Chief Engineer requested sanction to invite retender for the subject work with revised PAC and incorporating revised tender conditions for qualification criteria for technical capability and the conditions spelt out vide G.O.(P)No.7/2021/FIN dated Thiruvananthapuram 07.01.2021 for better participation of bidders. KSEBL as per order read as 2nd above accorded sanction for the same. The revised estimated PAC is Rs. 12,93,74,400/-

Accordingly, re-tender was invited for the Hot dip galvanization of 6500 MT of 'A' poles, of various lengths fabricated at the Mechanical Facilities of KSEB Ltd. for the year 2020-21 vide e-Tender No. CECCS/02/2020-21 dated 21.01.2021 by the Chief Engineer (Civil Construction) South.

The last date of on line submission of tender and date of Pre-qualification bid opening were on 03.02.2021 and 08.02.2021 respectively. Three bidders submitted their offer.

The pre-qualification bids of the bidders were opened on 08.02.2021 and the pre-qualification committee held on 16.02.2021 decided to pre-qualify M/s. TJSV Steel Fabrication and Galvanising (India) Ltd., Tirupur and M/s. Ganges International Pvt Ltd, Chennai for the work. Accordingly, the price bids of the above two bidders were opened on 18.02.2021. M/s Ganges International Pvt Ltd, Chennai was the lowest bidder with a quoted amount of Rs.15,70,37,000/- excluding GST. The quoted amount is 21.38 % above estimated PAC.

The contractor was requested by the Chief Engineer (Civil Construction) South to offer their rock bottom rate for the work. M/s.Ganges International Pvt Ltd, Chennai has informed that, they had already quoted their rock bottom price and hence not able to reduce further from their quoted price.

Rates excluding GST quoted by the L1 bidder (M/s. Ganges International Pvt. Limited, Chennai) is as follows

CMF Pallom	
10-12m	23540/-per MT
13-14m	23940/-per MT
MF1 Angamaly	
10-12m	24740/-per MT
13-14m	25140/-per MT
MF2 Kolathara	
10-12	24140/-per MT
13-14	24540/-per MT

The Financial Adviser as per note read as 4th above has remarked that one more negotiation at higher level to reduce the rate prior to award the work to the lowest bidder M/s. Ganges International Pvt Limited, Chennai is advisable. The Chief Engineer requested to award the work to lowest bidder M/s Ganges International after conducting one more negotiation by higher end.

Accordingly the firm was requested from the Board level by the Director (Gen-Civil) to offer their rock bottom rate as per letter read as 6th above and M/s. Ganges International Pvt, Limited, Chennai, as per their letter dated 07.04.2021 replied that they are unable to reduce further from the quoted rate.

Since the requirement of A poles is urgent and delivery has to be prompt and brisk as any failure in the network maintenance and capital works forming part of 'Dyuthi' 2021 will suffer seriously owing to shortage of A poles. As such it would be prudent if the work is carried out simultaneously by more than one agency. Taking into consideration the likely adverse consequences in service delivery, compliance of standards of performance and associated issues that may arise out of 'A' pole shortage, the optimal course of action would be to apportion the work to both bidders at the lowest rate. Hence the Chief Engineer (CC) South was directed as per letter read as 5th above to ascertain from the L2 bidder (M/s TJSV) whether they are willing to match with the lowest bid rates and if then L1 bidder shall be addressed to ascertain their willingness to limit the award quantum to 50% of the schedule to them. If the L1 bidder agree to the same, then to take up with Board to take a decision on whether the work to be apportioned equally between the two bidders.

Accordingly, the Chief Engineer obtained their willingness and communicated as per note read as 7th above.

The matter was placed as per note read as 8th above, before the Full Time Directors meeting held on 30.04.2021 and it was decided for placing the matter before the Board of Directors of

KSEBL.

Accordingly, the matter was placed before the Board of Directors meeting held on 21.06.2021 as per note read as 9th above. It was reported that as 'A' poles are badly needed for various projects under 'Dyuthi' & for replacement of damaged ones and as a result of COVID-19 & due to retendering the supply was badly affected. A second source of supply was felt advantageous and L2 bidder (TJSV) has been asked to match with L1 bidder and he agreed for same. L1 bidder (GIPL) has also confirmed that he is ready to accept 50% of order and giving balance 50% to L2 bidder (TJSV).

After discussion, the Board RESOLVED to accord sanction to award 50% of the work "Hot dip galvanization of 6500MT 'A' Poles of various lengths fabricated at the Mechanical Facilities of KSEB Ltd. for the year 2020-21 to M/s. Ganges International Pvt. Limited (L1 bidder) and Government may be moved for seeking approval for placing the order for balance quantity (50%) with M/s. TJSV Steel Fabrication and Galvanising (India) Ltd.

Orders are issued accordingly.

The Chief Engineer (Civil Construction) South shall take further necessary action in this regard.

By Order of the Director Board.

Sd/-

LEKHA.G

Company Secretary i/c

To: The Chief Engineer (Civil – Construction) South

Copy to: 1. The Financial Adviser/ The Chief Internal Auditor

2. The RCAO/RAO

3. The Deputy Chief Engineer (IT)

4. TA to CMD/ Dir(D,IT&HRM)/ Dir(T,SO&REES)/Dir (GE&SCM)/Dir(Plg&S)/Dir(GC)

5. PA to Dir (F)/Company Secretary

6. FC Supdt/ Librarian/Stock file / File

Forwarded / By Order

D. H. K.

Assistant Executive Engineer