



## KERALA STATE ELECTRICITY BOARD LIMITED

Incorporated Under the Companies Act, 1956 (No.1/1956)

CIN.U40100KL2011SGCO27424

Registered Office: Vidyuthi Bhavanam, Pattom, Thiruvananthapuram- 695004,  
Kerala.

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### Abstract

Rate Contract – Supply of 2.5sq.mm Twin Core Weather Proof Wire – Arranging alternate purchase from M/s.R.S.Industries (Vendor) considering the request of M/s.Traco Cable Company (Vendor) – Orders issued.

### Corporate Office (Supply Chain Management)

B.O.[FTD] No.424/2021 (SCM/XH-AE/eP.38/2019-20/2.5sqmm WP/Traco) Dated,  
Thiruvananthapuram 04/06/2021

- Read:-
- 1) Letter of Award No.SCM(RC)10/2020-21 dated 01/07/2020 to M/s.Traco Cable Company Limited.
  - 2) Letter of Award No.SCM(RC)11/2020-21 dated 01/07/2020 to M/s.Jos Electrical Agencies.
  - 3) Letter of Award No.SCM(RC)12/2020-21 dated 01/07/2020 to M/s.Jos Electrical Agencies.
  - 4) Letter of Award No.SCM(RC)13/2020-21 dated 01/07/2020 to M/s.R.S. Industries.
  - 5) Letter No.MD/01/67/2021 dated 09/04/2021 of M/s.Traco Cable Company Limited.
  - 6) Letter dated 16/04/2021 of M/s.Jos Electrical Agencies & M/s.Jos Electricals.
  - 7) Letter No.RSI/KSEB/003 dated 28/04/2021 of M/s.R.S. Industries.
  - 8) Letter No.16/Secy/Ind/2021 dated 09/04/2021 of the Principal Secretary to Government, Industries Department, Government of Kerala.
  - 9) Note No.SCM/ XH-AE/ eP.38/ 2019-20/ 2.5sqmm WP/ Traco/ 1201 dated 26/05/2021 submitted to the Full Time Directors through Director (Gen-Ele. & SCM) (Agenda Item No.79/5/21).

### ORDER

Letter of Awards were issued as per paper read as 1<sup>st</sup> to 4<sup>th</sup> above for the supply of 2,03,430 coils of 2.5sq.mm Twin Core Weather Proof Wire to the qualified Vendors, M/s.Traco Cable Company (L1 Bidder), M/s.R.S. Industries, M/s.Jos Electricals and M/s.Jos Electrical Agencies on rate contract at the rate of Rs.879.1 coil for a period of one year. As per Letter of Award, Purchase Orders shall be placed by the Chief Engineers of Distribution Regions. Accordingly Purchase Orders were placed with the firms by the Chief Engineers concerned.

As per the Purchase Order, M/s.R.S Industries Limited, Gujarat had completed the supply of 33905 coils under the region of Chief Engineer (Distribution-North) .

M/s.Traco Cable Company have supplied only 29910 coils out of the ordered 1,01,715Coils. They have requested for short closing the rate contract orders due the abnormal price hike of raw material during COVID-19 Pandemic without penalty as per paper read as 5<sup>th</sup> above. Balance quantity to be supplied is 71,805 coils.

M/s.Jos Electrical Agencies & M/s.Jos Electricals vide paper read as 5<sup>th</sup> above has informed that the price of raw materials have been unrealistically increased. They also requested to enhance the rate to Rs.975/ coil plus GST i.e., Rs.1150.50/ coil from Rs.879.10. M/s.Jos Electrical Agencies have supplied only 14,905 coils out of 33,905 ordered and M/s.Jos Electrical have supplied only 13,905 coils out of 33, 905 ordered.

Letter has been forwarded by the office of Chief Engineer (SCM) to both firms M/s.Jos Electrical Agencies & M/s.Jos Electricals to complete the balance quantity of the item at the same rate itself, being a rate contract order, otherwise will have to arrange the supply from alternate supplier at their risk and cost. No reply has been received till date. M/s.Jos Electrical Agencies (dealer) has requested a letter from KSEBL for the permission to run the factory of M/s.ATC Cables for the production of the subject item.

The contract period is one year from the date of Rate Contract Agreement with the Chief Engineer (SCM). Rate Contract Agreement of the suppliers / vendors are executed during the months of September & October 2020.

M/s.R.S. Industries has expressed their willingness for additional quantity orders of 2.5sq.mm WP Wire at the same rate, terms & conditions of the original order vide paper read as 7<sup>th</sup> above. As per tender conditions, they have an obligation to supply the item to all regions at the quoted/Purchase order rate. The item is a fast moving one and urgently required for completing the targeted service connections.

The matter was placed before the Full Time Directors as per note read as 9<sup>th</sup> above.

Having examined the matter in detail, the Full Time Directors in the meeting held on 28/05/2021 resolved to accord sanction to short close the rate contract order placed with M/s.Traco Cable Company and to arrange alternate purchase from M/s.R.S. Industries Limited, Gujarat,-another rate contract supplier in the same tender for the supply of 71805 coils at the same rate, terms and conditions of LOA placed with them, considering that M/s.Traco Cable company is a PSU.

Further resolved to authorize the Chief Engineer (Distribution-South) and Chief Engineer (Distribution-North) to place Purchase Order with M/s.R.S.Industries for the supply of 71,805 Coils of 2.5 sq.mm Twin Core Weather Proof Wire at the same rate, terms and conditions of LOA and Purchase Orders issued . (All inclusive rate Rs.879.10/Coil) vide No.SCM RC(13)/2021 dated 01/07/2020.

Total financial commitment will be Rs.6,31,23,776/-

Firm	Purchase officer	Qty. (coils)	Rate					Total amount (Rs)
			Basic Price (Rs)	Freight charges (Rs)	Transit cum insurance (Rs)	GST @18% (Rs)	All inclusive rate(Rs)	
M/s.R.S Industries	CE(DS)	35,000	725.00	15.00	5.00	134.10	879.10	30768500.00
	CE(DN)	36,805						32355275.50
<b>Total</b>	Total qty.	71,805						<b>63123775.50</b>
								<b>63123775.50</b>

Further resolved that the additional cost for purchase shall be recovered from M/s.Traco Cable company Ltd.

Orders are issued accordingly.

**BY ORDER OF THE FULL TIME DIRECTORS**

Sd/-

(Lekha.G)

Company Secretary (in charge)

To

The Chief Engineer (SCM)

Copy to:-

- 1) All Chief Engineers.
- 2) The Legal Advisor & Disciplinary Enquiry Officer/  
Financial Adviser/ Chief Internal Auditor.
- 3) The Chief Engineer (IT), KSEB Limited.
- 4) TA to [Chairman & Managing Director/ Director (Distribution, HRM & IT)/  
Director (G-E &SCM)/ Director (Transmission & System Operation)/  
Director (Generation-Civil)/ Director (Planning, Safety &REES)]
- 5) PA to Director (Finance)/ Senior C.A. to Secretary(Administration)/  
Company Secretary
- 6) The Fair Copy Superintendent, Board Secretariat
- 7) The Library, KSEB Limited/ Stock file.

Forwarded/ By Order



Assistant Engineer