



KERALA STATE ELECTRICITY BOARD LIMITED

(Incorporated Under the Companies Act, 1956)

CIN.U40100KL2011SGC027424

Vydyuthi Bhavanam, Pattom, Thiruvananthapuram- 695004, India,

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ABSTRACT

Procurement of 10,00,000 Nos. DLMS Compliant, LT, AC, Single Phase Static Energy Meters having ToD facility and LCD display with Backlit of Rating 5-30A Accuracy Class 1.0 – Placing Purchase Order - Sanctioned – Orders issued.

CORPORATE OFFICE (SCM)

B.O.(DB)No.140/2021 (XD/AE/SCM/eP26/2020-21) Thiruvananthapuram, Dated 17/02/2021

Read:1) B.O.(DB)No.188/2020(AE/XD/SCM/Meter Proc/2019-20) Dtd,Tvpm, 16.03.2020.

- 2) Bid No.KSEB/SCM/eP26/2020-21 dtd 19.06.2020
- 3) Proceedings of Purchase Committee held on 08.02.2021 (Agenda item No.19/20-21)
- 4) Note No. XD/AE/SCM/eP26/2020-21/ dated 08.02.2021 of the Chairman & Managing Director, KSEBL, to the Board of Directors
- 5) Proceedings of the 57th meeting of Board of Directors held on 15.02.2021 (Agenda item No. 12-02/2021)

ORDER

As per the B.O. read as 1st above, Purchase Plan for the year 2020-21 was approved and the Chief Engineer (SCM) was authorised to procure 10 lakhs nos single phase meters for the year 2020-21. Accordingly Two part tenders were invited for the purchase of 10 lakhs Nos of LT, AC, Single Phase Static Energy Meters of Rating 5-30A Accuracy Class 1.0, with guarantee period of 5 years from genuine manufacturers on 19.06.2020 with PAC of Rs.62,80,00,000/-. Thirteen bidders participated in the tender.

The pre-qualification committee held on 29.01.2021 pre-qualified five bidders. The price bids were opened on 30.01.2021. The summary of price quoted by the bidders is as follows.

Sl No	Name of Firm	Basic Price (Rs)	Freight Charges (Rs)	Transit cum one month storage Insurance Charges (Rs)	GST @18%	Total all -inclusive unit rate (Rs)	Remarks
1	M/s. Schneider Electric India Pvt. Ltd. (Former M/s L&T)	434.00	2.00	1.00	78.66	515.66	L1
2	M/s. Linkwell Telesystems Pvt. Ltd	453.00	9.00	1.56	83.44	547.00	L2

3	M/s. Landis +Gyr Ltd	495.00	0	0	89.10	584.10	L3
4	M/s. Genus Power Infrastructures Ltd.	497.00	8	2.63	91.37	599.00	L4
5	M/s Genus Innovation Ltd., Jaipur.	500.00	7.00	1.47	91.53	600.00	L5

The final Negotiated rates of L1 bidder are as below.

SI No	Name of Firm	Basic Price (Rs)	Freight Charges (Rs)	Transit cum one month storage Insurance Charges (Rs)	GST @18% (Rs.)	Total all - inclusive unit rate (Rs) *
1	M/s. Schneider Electric	434.00	2.00	1.00	78.66	515.66

* TCS as applicable will be extra.

Since KSEBL reserves the right to split the purchase order quantity between L1 & L2 vendor in the ratio 70:30 as per tender conditions. L2 bidder was requested their willingness to match the price of L1 bidder. The L2 bidder informed their willingness to match the lowest rate with following split-up rate.

SI No	Name of Firm	Basic Price (Rs)	Freight Charges (Rs)	Transit cum one month storage Insurance Charges (Rs)	GST @18% (Rs.)	Total all - inclusive unit rate (Rs) *
1	Linkwell Telesystems Pvt. Ltd, Hyderabad	426.44	9.50	1.06	78.66	515.66

* TCS as applicable will be extra.

The total amount of purchase is more than Rs 30crores, Hence the Purchase Committee held on 08.02.2021 decided to place the matter before the Board of Directors for decision.,

The matter was placed before 57th meeting of the Board of Directors held on 15.02.2021. The Director Board considered the matter and resolved to authorize the Chief Engineer (SCM)

- a) To place Purchase Order for 70% (7,00,000 nos) of DLMS Compliant, LT, AC, Single Phase Static Energy Meters having ToD facility and LCD display with Backlit of Rating 5-30A Accuracy Class 1.0 with M/s. Schneider Electric India Pvt. Ltd. (L1 in All inclusive rate) at their negotiated rock bottom all Inclusive fixed unit rate of **Rs 515.66/-** (Basic price- Rs 434.00, Freight charges - Rs.2.00, Transit cum one month storage insurance charges – Rs.1.00 & GST @18%- Rs 78.66)

with financial commitment of Rs. 36,09,62,000/- [Rupees Thirty Six Crores Nine Lakhs Sixty Two Thousand only].

- b) To place Purchase Order for 30% (3,00,000 nos) of DLMS Compliant, LT, AC, Single Phase Static Energy Meters ToD facility and LCD display with Backlit of Rating 5-30A Accuracy Class 1.0, with M/s. Linkwell Telesystems Pvt. Ltd, Hyderabad, at their matched rock bottom all Inclusive fixed unit rate of **Rs 515.66/-** (Basic price- Rs.426.44, Freight charges-Rs.9.50, Transit cum one month storage insurance charges-Rs.1.06 & GST @18%- Rs.78.66) with financial commitment of Rs. 15,46,98,000/- [Rupees Fifteen Crores Forty Six Lakhs Ninety Eight Thousand only].

TCS as applicable will be extra for both the orders.

The Total Financial Commitment will be **Rs 51,56,60,000/-** (Rupees Fifty One Crores Fifty Six Lakhs and Sixty Thousand only).

Orders are issued accordingly.

**By order of the Director Board
Sd/-**

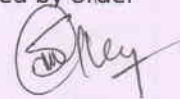
**LEKHA.G
COMPANY SECRETARY (Incharge)**

To

The Chief Engineer (SCM).

- Copy to:1. The Chief Engineer (IT & CR)
2. The Chief Internal Auditor
3. TA to Chairman and Managing Director
4. TA to Director (Distribution, IT &HRM)
5. TA to Director (G-E & SCM)
6. TA to Director (T, SO & REES)
7. TA to Director (G-Civil)
8. TA to Director (Plg & Safety)
9. PA to Director (Finance)
10. Sr. CA to Company Secretary
11. Sr. CA to Secretary(Administration)
12. Fair copy Superintendent
13. The Library, KSEB

Forwarded by order



Asst Engineer.