



## KERALA STATE ELECTRICITY BOARD LIMITED

(Incorporated under the Companies Act, 1956)

Registered Office : Vydyuthi Bhavanam, Pattom, Thiruvananthapuram -695004

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### Abstract

Hot dip galvanization of 6500MT "A" Poles of various lengths fabricated at the Mechanical Facilities of KSEB Ltd. for the year 2020-21 – retender the work - Orders issued-reg.

CORPORATE OFFICE (SBU-G/C)

B.O(DB) No 15 /2021 (DGC/AEE VI/Galv/2014) Thiruvananthapuram, Dated 13.01.2021

- Read :
1. e-Tender No. CECCS/02/2020-21 dated 21.07.2020.
  2. Note No. FA/Tender-III/70/2020 dated 25.11.2020 of the Financial Adviser
  3. Note No. CECCS/Pallom/Galv-A Pole/2020-21/1422 dated 03.12.2020 of the Chief Engineer (Civil Construction) South
  4. Letter No. DGC /AEEVI/Galv /2014 dated 10.12.2020 of the Director (Generation – Civil)
  5. Letter No. TJSV/Mktg-KSEB/Apoles-6500/2020-21/02 dated 18.12.2020 of M/s. TJSV Steel Fabrication and Galvanising (India) Ltd.
  6. Note No. DGC/AEEVI/Galv/ 2014 dated 21.12.2020 of the Director (Generation-Civil)- (Agenda 72/12/20)
  7. Note No. DGC/AEEVI/Galv /2014 dated 22.12.2020 of the Chairman & Managing Director.
  8. Proceedings of the 56<sup>th</sup> meeting of the Board of Directors held on 01.01.2021 vide Agenda No.25-12/2020.

### ORDER

E-tender was invited for the Hot dip galvanization of 6500 MT of 'A' poles, of various lengths fabricated at the Mechanical Facilities of KSEB Ltd. for the year 2020-21 vide e-Tender No. CECCS/02/2020-21 dated 21.07.2020 by the Chief Engineer (Civil Construction) South. The estimated PAC for the subject work was Rs.10,68,84,600/-. The last date of on line submission of tender and date of Pre-qualification bid opening were on 18.08.2020 and 25.08.2020 respectively. Three bidders submitted their offer.

The pre-qualification committee held on 03.11.2020 decided to pre-qualify M/s. TJSV Steel Fabrication and Galvanising (India) Ltd., Tirupur and M/s. Sanvijay Infrastructures Private Limited, Nagpur for the subject work and to open the price bid.

Accordingly, the price bids of the above two bidders were opened and M/s. TJSV Steel Fabrication and Galvanising (India) Ltd. is the lowest bidder with a quoted amount of Rs.16,97,15,006/- excluding GST. The quoted amount is 58.78 % above estimated PAC.

The contractor was requested by the Chief Engineer (Civil Construction) South to offer their rock bottom rate for the work. In reply to this, M/s. TJSV Steel Fabrication and Galvanising (India) Ltd. has informed that, they had already quoted their rock bottom price considering the growing costs of materials and other inputs, and hence accommodating further discount will lead them to heavy financial loss and therefore confirmed their quoted price.

The Financial Adviser as per note read as 2<sup>nd</sup> above has remarked that, since the rate is very high above the PAC, negotiation at the higher level may be made to reduce the rate.

Accordingly, a further negotiation was also made with the lowest bidder, M/s TJSV Steel Fabrication and Galvanizing (India) Ltd from Board level by Director (Gen-Civil) and in response to this the firm as per letter read as 5<sup>th</sup> above expressed their helplessness to accommodate further discount.

The Chief Engineer (Civil Construction) South as per note read as 3<sup>rd</sup> above has requested sanction to award the work 'Hot dip galvanization of 6500MT "A" Poles of various lengths fabricated at the Mechanical Facilities of KSEB Ltd. for the year 2020-21' to the lowest bidder M/s. TJSV Steel Fabrication and Galvanizing (India) Ltd. at their quoted amount of Rs.16,97,15,006/- (Rupees Sixteen Crore Ninety-Seven Lakhs Fifteen Thousand and Six only) excluding GST. (overall percentage excess 58.78%)

The matter was circulated as per the note dated 21.12.2020 among the Full Time Directors on 22.12.2020 and decision taken for placing the matter before the Board of Directors of KSEBL.

Accordingly, the matter was placed before the Board of Directors vide note read as 7<sup>th</sup> above and the Board of Directors in its 56<sup>th</sup> meeting held on 01.01.2021 (Agenda No 25-12/2020) discussed the matter in detail and decided to retender the work of "Hot dip galvanization of 6500MT "A" Poles of various lengths fabricated at the Mechanical Facilities of KSEB Ltd. for the year 2020-21" considering that the quoted price is very high above the estimated PAC.

Orders are issued accordingly. The Chief Engineer (Civil Construction) South shall take further necessary action in this regard.

By Order of the Director Board.

Sd/-

LEKHA.G

Company Secretary i/c

To: The Chief Engineer (Civil – Construction) South

Copy to: 1. The Financial Adviser/ The Chief Internal Auditor

2. The RCAO/RAO

3. The Deputy Chief Engineer (IT)

4. TA to CMD/ Dir(D,IT&HRM)/ Dir(T,SO&REES)/Dir (GE&SCM)/Dir(Plg&S)/Dir(GC)

5. PA to Dir (F)/Company Secretary

6. FC Supdt/ Librarian/Stock file / File

Forwarded / By Order

*Dh. Ila*  
13/1/21.  
Assistant Executive Engineer