



KERALA STATE ELECTRICITY BOARD LIMITED

(Incorporated Under the Companies Act, 1956)

Corporate Identity No.U40100KL2011SGCO27424

Vydyuthi Bhavanam, Pattom, Thiruvananthapuram- 695004, India,

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Abstract

Procurement of PSC Poles for various Electrical Circles for the year 2019-20 - Placing additional orders - Sanctioned – Orders issued.

Corporate Office (Supply Chain Management)

B.O.[DB] No.206/2020 (PC/SCM/PSC poles/17-18/North &South Central/Addl PO) Dated,
Thiruvananthapuram 18/03/2020

- Read:-
- 1) Note No.D(D&IT)/D5/Annual Plan/2019-20/0002 dated 01/02/2020 of Director (Distribution, IT & HRM).
 - 2) Note No. PC/SCM/PSC poles/2017-18/North &South Central/Addl PO/9072 dated 28/02/2020 of Chairman & Managing Director, KSEBL.
 - 3) Proceedings of the Board of Directors Meeting held on 04/03/2020 (Agenda Item No.29-03/2020)

ORDER

Purchase Order was placed with the L1 bidder, M/s Gautam Cement Works, Chennai for 50% of the tendered quantity of PSC poles for various Electrical Circles in the Northern and North Malabar regions for a period of two years from 01/06/2018 to 31/05/2020 against the bid No.SCM/eP-16/2017-18 dated 29/05/2017. Also purchase orders were placed with the L2 bidders for 30% of the tendered quantity in the first phase and for another 20% of the tendered quantity in the second phase.

Subsequently based on bid No.SCM/eP-51/2017-18 dated 28/09/2017, Purchase order was placed with the L1 bidder M/s.Gautam Cement Works for 70% of the tendered quantity in the Central and Southern regions for a period of two years from 01/07/2018 to 30/06/2020. Purchase orders were placed with the L2 bidders for the supply of 30% of the tendered quantity of PSC poles.

PSC poles required for Centrally Aided Project viz, DDUGJY and IPDS works were earmarked from the quantity ordered with the existing suppliers and hence the balance quantity are not sufficient to meet the requirement. Also the quantity of PSC poles tendered in the Southern & Central Electrical Circles are much less than the Purchase Plan quantities.

To make up the shortage in some Electrical Circles, additional orders for 25% quantity were placed with some suppliers based on the Purchase Sub Committee decision held on 06/06/2019. Additional requirement of 8m and 9m PSC poles were urgently required for meeting natural calamity restoration works in August 2019. As per proceedings of the Purchase Committee meeting held on 30/08/2019 (Agenda Item No,15/19-20), additional orders were placed vide Purchase Orders dated 07/09/2019 with various suppliers for

meeting urgent requirement of PSC poles for calamity restoration works and for meeting urgent requirements.

As per paper read 1 above the revised requirement of PSC Poles after considering the quantity in pipeline as 1,43,329 Nos of 8m and 81,314 Nos of 9m PSC Poles for the period from January 2020 to June 2020 was intimated for completing the pending deposit works and Dyuthi Works 2019-20. The Circle wise details of additional requirement of 8m and 9m PSC poles intimated by the Director (Distribution, IT & HRM) are shown below.

Sl. No.	Name of Circle	Dyuthi 2019-20 Works		Deposit Works		Other Works, if any (including calamity Works)		Additional Requirement from 1/2020 to 6/2020- PSC Poles (Nos.)		Remarks
		8m	9m	8m	9m	8m	9m	8m	9m	
1)	Thiruvananthapuram	1750	1712	1200	140	1750	398	4700	2250	Requirement after considering pipeline quantity
2)	Kattakada	5135	3572	1844	499	3627	462	10606	4533	
3)	Kollam	0	587	0	116	0	183	0	886	
4)	Kottarakkara	4607	4574	133	354	400	800	5140	5728	
5)	Pathanamthitta	3073	1855	1560	720	3730	1120	8363	3695	
6)	Kottayam	0	0	0	0	910	325	910	325	
7)	Pala	3827	3690	25	20	300	200	4152	3910	
8)	Alappuzha	2051	410	3075	356	2056	350	7182	1116	Requirement considering pipeline quantity. For the case of Thodupuzha Circe, the requirement after considering diversion of 8m and 9m poles received from Thrissur & Tirur
9)	Harippad	4000	1050	1800	900	700	500	5335	1710	
10)	Ernakulam	2610	831	1550	257	1680	462	4628	0	
11)	Perumbavoor	3885	3535	2035	920	3715	1535	4640	5990	
12)	Thodupuzha	6950	9750	1800	700	2000	1500	10750	11950	
13)	Irinjalakuda	1610	1520	2175	670	2865	1070	1020	0	
14)	Thrissur	6000	4800	4800	2400	2400	2400	5500	7000	
15)	Palakkad	4000	2697	2900	760	2100	550	9000	4007	Requirement after considering the balance quantity from existing Contracts
16)	Shornur	1700	986	800	150	500	150	3000	1286	
17)	Kozhikode	9350	2775	1500	200	1000	200	6395	1303	
18)	Vadakara	4310	3072	2072	376	300	75	470	1569	
19)	Manjeri	3000	500	1400	0	700	0	5100	500	
20)	Tirur	4000	3000	1000	1000	2000	0	7000	4000	
21)	Nilambur	2165	2340	1830	615	1325	475	3720	2530	
22)	Kalpetta	8365	5250	3955	1010	1230	870	9068	5740	Requirement after considering the balance quantity from existing Contracts
23)	Kannur	2165	1020	1050	585	975	530	4190	2135	
24)	Sreekandapuram	3830	1945	4580	1880	3130	1045	11540	4870	
25)	Kasargod	7500	3600	1800	1800	3600	650	10920	4281	

The Period of supply of the existing Original and Additional Purchase Orders is upto 30/04/2020 in Sreekandapuram and Kalpetta Circles from Departmental yards, upto 31/05/2020 in Northern and North Malabar Regions, upto 31/07/2020 by M/s.Gautam Cement Works and upto 30/06/2020 by other suppliers in Southern and Central Regions.

As per the approved Purchase Plan for the year 2019-20, the quantity of 8m and 9m poles to be procured for the year 2019-20 is 2,87,252 Nos. and 1,78,592 Nos. respectively. As per the existing original and additional Purchase Orders, supply of 260286 Nos. 8m & 115118 Nos. 9m PSC Poles were arranged during the year 2019-20. The additional requirement reported for 2019-20 as per note read 1 above are 8m PSC poles -143329 Nos. and 9m PSC poles-81314 Nos.

The above requirement exceeds Purchase Plan quantities of 8m PSC poles for 2019-20 by 1,16,363 Nos. and 9m PSC poles by 17,840 Nos. The Administrative sanction was obtained for the purchase of 8m and 9m PSC poles required for two years in 2017 and Purchase Orders were placed in 2018 for two years for the above requirement.

Administrative Sanction has to be obtained from KSEBL for Rs.40 Crore (Rupees Forty Crore only) for the excess procurement of additional quantity over and above the Purchase Plan 2019-20 (i.e., for 1,16,363 Nos of 8m and for 17,840 Nos. of 9m PSC Poles) and to place additional orders with the existing suppliers for the quantity intimated by the Director (D&IT) for the additional procurement of PSC Poles as detailed below:

Sl. No	Firm	P.O.No.date	Ele. Circle	Size of pole	Tendered Qty.	Ordered qty. with L2 bidder at L1 matched price	25%/50%/100% of tendered qty	Addl. qty Already placed	Qty for Which Addl. order Proposed now	Rate Excl. GST	Amount Excl. GST (Rs.)
1	M/s. Imperial Trading Co	SCM.77/ 18-19/ 3961 dated 18.08.2018	Trivandrum	8m	23090	6927	5773	5773	4700	2209	10382300
				9m	7200	7200		Nil	2250	2920	6570000
		SCM.16/ 18-19/282 dated 11.04.2018	Kattakkada	8m	12000	12000	6000	6000	10606	2259	23958954
				9m	7500	7500	1875	1875	4533	3259	14773047
2	M/s. Raphael & co.	SCM.78/18-19/ 3962 dated 18.08.2018	Thrissur	8m	23966	7190	5992	5992	5500	2184	12012000
				9m	10580	3174	2645	2645	7000	3449	24143000
			Irinjalakuda	8m	17666	5300	4417	4417	1020	2184	2227680
3	M/s.Sivasakthi Engg& Fabricators	SCM.225/17-18/ 7551 dated 07.03.2018	Manjeri	8m	22560	11280	5640	5640	5100	2314	11801400
				9m	8600	4300	2150	2150	500	3548	1774000
			Tirur	8m	13920	6960	6960	6960	7000	2154	15078000
				9m	6480	3115	3115	Nil	4000	3248	12992000
4	M/s Anchor Structural	SCM.238/17-18/ 7660 dated 09.03.2018	Palakkad	8m	22320	11160	5580	5580	9000	2049	18441000
				9m	7200	3600	1800	1800	4007	2998	12012986
			Kozhikode	8m	26400	13200	6600	6000	6395	2314	14798030
				9m	7680	3840	1920	1920	1303	3548	4623044
			Shornur	8m	17280	8640	4320	4320	3000	2049	6147000
				9m	6480	3240	1620	1620	1286	3048	3919728
5	M/s PICOS Ltd	SCM.240/ 17-18/ 7662 dated 09.03.2018	Kannur	8m	22560	11280	5640	5640	4190	2322	9729180
				9m	8160	4080	2040	2040	2135	3615	7718025
			Vadakara	8m	16080	8040	8040	8040	470	2322	1091340
				9m	6240	3120	3120	3120	1569	3615	5671935
6	M/s.Vellackam attathil Industries	SCM.17/18-19/ 283 dated 11.04.2018	Kollam	9m	3340	1275	3340	3340	886	3319	2940634
7	M/s.Vellackam attathil Industries	SCM.75/ 18-19/ 3959 dated 18.08.2018	Kottarakkara	8 m	9018	2255	4509	4510	5140	2184	11225760
				9 m	2075	2075	2075	2075	5728	3319	19011232
8	M/s.Vellackam attathil Industries	SCM.75/ 18-19/ 3959 dated 18.08.2018	Pathanamthitta	8 m	9970	2991	4985	4986	8363	1909	15964967
				9 m	6572	1972	3286	3286	3695	3009	11118255

9	Kothamangalam Aggregates	SCM.76/ 18-19/3960 dated 18.08.2018	Perumbavoor	8 m	17500	5250	4375	8750	4640	1909	8557760
				9 m	4950	1485	1238	2476	5990	3009	18023910
10	M/s.Venad Structurals	SCM.79/18-19/3963 dated 18.08.2018	Harippad	8m	6000	1845	3000	3000	5335	2184	11651640
				9m	1600	480	800	800	1710	3449	5897790
			Alapuzha	8m	5250	1575	2625	2625	7182	2184	15685488
				9m	2253	676	1126	1126	1116	3449	3849084
			Ernakulam	8m	13040	3912	3260	3260	4628	2134	9876152
			Pala	8m	6150	1845	3075	3075	4152	1884	7822368
9m	3517	1055		1758	264	3910	2984	11667440			
11	M/s.Pooja Industries	P.O. No. SCM.115/ 2017-18/4642 dated 04/11/2017	Kottayam	8m	22980	22980	5745	4430	910	2647	2408770
				9m	13330	1330	3332	2750	325	3995	1298375
12	M/s.Jyothi Construction Company	SCM.239/ 17-18/7661 dated 09.03.2018	Nilambur	8m	12960	3888	3240	Nil	3720	2314	8608080
				9m	7200	2160	1800	Nil (Balance 20%)	2530	3548	8976440
			Kasargod	8m	26400	18480	4620	Nil	10920	2490	27190800
				9m	12000	8400	2100	Nil	4281	3785	16203585
13	M/s.Sharpline Builders & Developers (P) Ltd.	SCM.180/ 17-18/6876 dated 07.02.2018	Sreekandapuram	8m	23040	23040	11540	Nil	3500	2185	7647500
				9m	9840	9840	4920	Nil	1500	3284	4926000
		SCM181/ 17-18/6877 dated 07.02.2018	Kalpetta	8m	18000	18000	9000	Nil	6000	1981	11886000
				9m	8400	8400		Nil	4250	2978	12656500
Total Amount excluding GST											474959179

The total Financial commitment will be **Rs.56,04,51,835/-** (Including GST@18%), (Rupees Fifty Six Crore Four Lakh Fifty One Thousand Eight Hundred and Thirty Five only) after considering the existing supply and manufacturing capacity.

The period of supply of the Original Purchase Orders and the Additional Purchase Orders proposed above are to be extended for six months from the date of Additional Purchase Orders with price variation for the supply of the above additional quantity, as the requirement reported is for six months.

The Full Time Directors meeting held on 26/02/2020 (Agenda Item No.90/2/20) resolved to place the matter before the Board of Directors of KSEBL for sanction

Accordingly the matter was placed before the Board of Directors as per note read as 2nd above in its 52nd meeting held on 04/03/2020 (Agenda Item No.29-03/2020),

The Board was intimated that due to natural calamity restoration works in August 2019, implementation of Dyuthi works and execution of centrally sponsored works like DDUGJY & IPDS, additional 8m & 9m PSC Poles had to be procured for meeting the requirement over and above the quantity approved as per Purchase Plan 2019-20 and hence requested for the Administrative Sanction for procurement of 116363 Nos. of 8m and 17840 Nos. of 9m PSC Poles over and above the quantity sanctioned in the Purchase Plan 2019-20. The Board was also intimated that there will be delay in procurement of the same by floating the new tender and hence requested for sanction to place purchase order for the additional quantity with the existing suppliers at the old rates with price variation clauses.

Having examined the matter in detail, the Board resolved to accord Administrative Sanction for Rs.40 Crore (Rupees Forty Crore only) for the additional procurement of 116363 Nos. of 8m PSC Poles and 17840 Nos of 9m PSC Poles over and above the Purchase Plan 2019-20 quantities for 8m and 9m PSC Poles.

Resolved further to accord sanction to authorize the Chief Engineer (SCM) for placing orders as proposed for additional quantity at the same rates, terms and conditions of Original Purchase Orders of respective suppliers involving a total financial commitment (Including GST @18%) of Rs.56,04,51,835/- (Rupees Fifty Six Crore Four Lakh Fifty One Thousand Eight Hundred and Thirty Five only) as detailed below.

Resolved also to accord sanction for extending the period of supply of Original Purchase Orders and the above Additional Purchase Orders for six months from the date of Purchase Orders with applicable Price Variation.

Orders are issued accordingly.

BY ORDER OF THE DIRECTOR BOARD

Sd/-

(Lekha.G)

Company Secretary in charge

To

The Chief Engineer (SCM)

Copy to:-

- ◆ The Legal Advisor & Disciplinary Enquiry Officer.
- ◆ TA to Chairman & Managing Director/ Director (Distribution, IT & HRM)/ Director (G-E & SCM)/ Director (Transmission, System Operation, Corporate Planning, Safety & REES)/ Director (Generation-Civil)
- ◆ PA to Director (Finance)/Senior C.A. to Secretary(Administration)
- ◆ The Fair Copy Superintendent, Board Secretariat
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Forwarded/ By Order



Assistant Executive Engineer