



KERALA STATE ELECTRICITY BOARD LIMITED

(Incorporated Under the Companies Act, 1956)

Corporate Identity No.U40100KL2011SGCO27424

Registered Office: Vydyuthi Bhavanam, Pattom,

Thiruvananthapuram- 695004, Kerala, India,

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Abstract

Supply of Additional 25% devices on original Purchase Order of 728 Nos. Spot Billing Machines (SBM) with Warranty for 5 Years and continued extended warranty for next two years – Additional Purchase Order issuing – Orders issued.

Corporate Office (Supply Chain Management)

B.O.[FTD] No.38/2023(CE/SCM/XC/AEE(C)/SBM/2021-22) Dated, Thiruvananthapuram 28/01/2023

- Read:-
- 1) Bid No.KSEB/SCM/eP.23/2020-21 dated 16/06/2020.
 - 2) Purchase Order No.SCM.115/2020-21/8447 dated 26/02/2021.
 - 3) Note No.CE/SCM/XC/AEE(C)/SBM/2021-22/7340 dated 13/01/2023 of the Chief Engineer (SCM & CSC) submitted to the Full Time Directors (Agenda Item No.19/01/23).

ORDER

As per the Purchase Order read as 1st above, M/s.Linkwell Telesystems Pvt. Limited was entrusted to supply 728 Nos. of Spot Billing Machines GL-14 with 5 years warranty and accordingly they have delivered 728 Nos. of Spot Billing Machines. Now, due to urgent need of Spot Billing Machines from field offices, additional no. of Spot Billing Machines are to be procured for their field application. The machines are urgently required as the lack of Spot Billing Machines start affecting the billing procedure and thereby causing lot of hardships to various field offices. That apart, the procurement of new Spot Billing Machines appears to be not at site in the near future. Hence, an additional order of 25% from M/s.Linkwell Telesystems Pvt. Limited is the only possibility that can be explored in the short run if they are willing to supply as per the original purchase order conditions.

On contacting, M/s.Linkwell has expressed their inability to supply additional 25% Spot Billing Machines due to hike in manufacturing cost and scarcity of spare parts. Also informed that they are started manufacturing new SBM with Android system with bill generation and card payment application. Subsequently M/s.Linkwell has given another offer to supply their high end model SBM "Visiontek VA-21" device (Android 7.1 version) for the same rate as that of their original offer as part of their 30th years anniversary promotion. On their promotional offer an upgraded and high end product "Visiontek VA-21" model SBM, they are offering 5 years warranty except extended warranty for 2 years as earlier and single point delivery location.

Since the new model (VA-21) is capable of adaption to KSEB's system and the high end new model is offered at substantially discounted rate by M/s.Linkwell and the quantity offered is minimal it is advisable to accept the latest offer M/s.Linkwell with the conditions. ***The deviation from original purchase order is with respect to the operational parameters-with paid extended warranty for 2 years after 5 year guarantee period and insistence to single delivery location*** which considering the rate, versatility and sophistication of the newly offered Spot Billing

Machines are reasonable and recommendable as well. Hence it is to decide whether to procure 182 Nos. (25% of 728 Nos.) "Visiontek VA-21" model Spot Billing Machines from M/s.Linkwell at the same rate and condition of original Purchase Order with amendment to the extended warranty after 5 years and single delivery location as specified above.

The matter was placed before the Full Time Directors as per note read as 3rd above.

Having considered the matter in detail, the Full Time Directors in its meeting held on 18/01/2023, resolved to accord sanction, considering the emergency, to procure 182Nos. (25% of 728Nos. of the existing Purchase Order) of "Visiontek VA-21" model Spot Billing Machines from M/s.Linkwell Telesystems Pvt. Limited at the same rate and condition of original Purchase Order dated 26/02/2021 with warranty for 5 years excluding paid extended warranty for 2 years and the item to be delivered at a single delivery location.

Further resolved that the Distribution wing shall study the following and prepare vision paper on metering and meter reading:-

- 1) Long term need of meters and appropriate procurement plan by keeping smart metering in vision.
- 2) Solar metering, generation, usage and other data related actions.

Orders are issued accordingly.

BY ORDER OF THE FULL TIME DIRECTORS

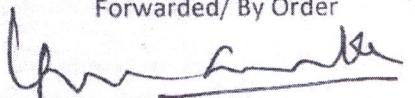
Sd/-
(Lekha.G)
Company Secretary

To
The Chief Engineer (SCM & CSC)

Copy to:-

- 1) All Chief Engineers/ Financial Adviser/ Chief Internal Auditor/ The Legal Advisor & Disciplinary Enquiry Officer.
- 2) The Deputy Chief Engineer (IT), KSEB Limited.
- 3) TA to Chairman & Managing Director /Director (Distribution, SCM & IT)/ Director (Transmission, System Operation, Planning & Safety)/ Director (REES including Soura, NILAVU Project, Sports & Welfare)/ Director (Generation-Civil)/ Director (Generation-Electrical & HRM)
- 4) PA to Director (Finance).
- 5) Senior C.A. to Secretary(Administration)
- 6) Company Secretary.
- 7) The Library, KSEB Limited/Stock file.

Forwarded/ By Order


Assistant Engineer